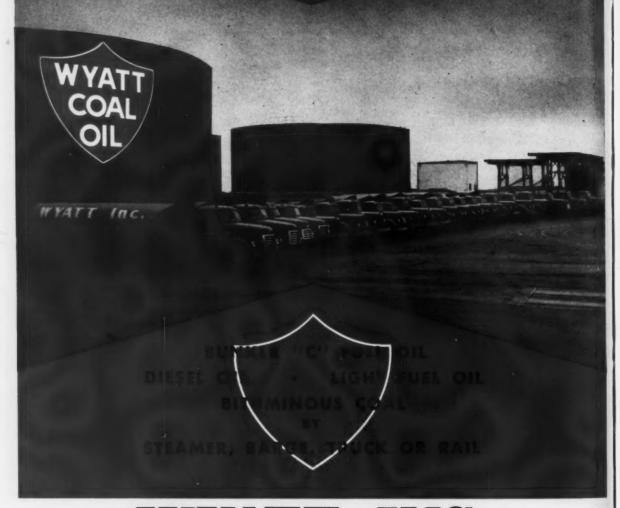


Commedicat STRY JUNE 1955

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SERVING CONNECTICUT AND
WESTERN MASSACHUSETTS INDUSTRY



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Connecticit DUSTRY

MANUFACTURERS' ASSOCIATION OF CONNECTICUT, INC.

VOL. 33 - NO. 6 - JUNE, 1955

L. M. BINGHAM, Editor

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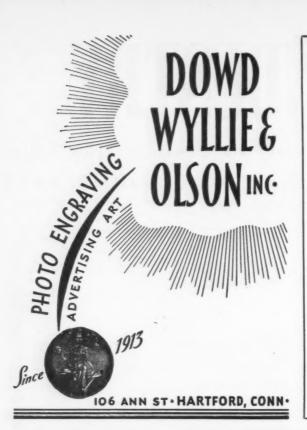
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Published monthly by the Manufacturers' Association of Connecticut, Inc., with executive offices at 928 Farmington Avenue, West Hartford, Connecticut. Entered as second-class matter January 29, 1929, at the post office at Hartford, Connecticut, under the Act of March 3, 1879. As the official magazine of the Manufacturers' Association of Connecticut, Inc., it carries authoritative articles and notices concerning the Association activities. In all other respects the Association is not responsible for the contents and for the opinion of its writers. Subscription rates: one year \$2.50; 25¢ a copy. Subscribers should notify publisher promptly of changes in address. Advertising rates on application.



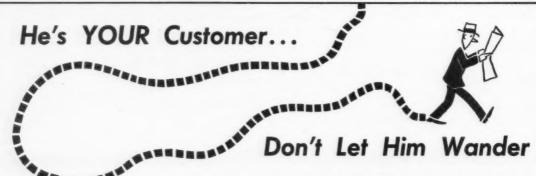
Are You Looking For New Customers?

If you are, an advertising message published regularly each month in CONNECTICUT INDUSTRY, telling of your facilities and skills, should help your personal and direct mail efforts to secure some new customers from the more than 3,500 manufacturers in this state—the majority of whom are readers of this magazine.

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THE SOUTHERN NEW ENGLAND TELEPHONE COMPANY
OWNED AND OPERATED BY AND FOR CONNECTICUT PEOPLE



32 INCHES....BUT

A GOOD YARDSTICK

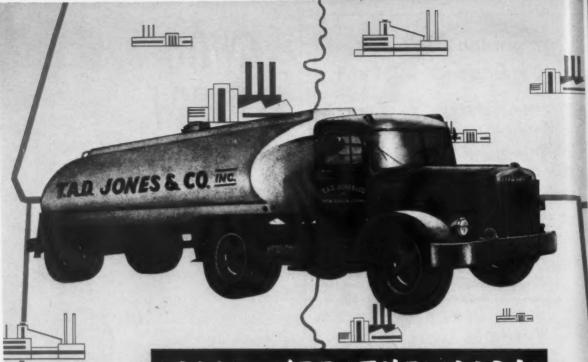
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For thirty years, T.A.D. Jones delivery-trucks have been rolling over the highways of annecticut and Massagnusetts, bringing a prompt and depend ble fuel-service to ne tanks and bunkers of southern how England's industry. While not so conspicuously marked as to souther volume of our barge- and rail-a liveries as ally important to this

After nearly a generation of such usefulness,
T.A.D. JONES & COMPANY is naturally equipped to maintain
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The Unsung Freedom

By ALFRED W. CAVEDON, Secretary-Treasurer*
Aldon Spinning Mills Corporation, Talcottville

July Fourth to follow, we are at that time of year when the tide of American oratory runs highest. We will hear eloquent testimony in the weeks ahead to that Freedom which is the heritage of every American, and which each generation, in its turn, is called upon to defend. Not only in Freedom, with a capital F, will speakers find their text, but in those particular freedoms of speech, press, assembly and conscience guaranteed to Americans by the Bill of Rights, and promised for all men by the Atlantic Charter.

There is one freedom, however, which is not mentioned in the Constitution or promised by the Charter, and upon which the silver-tongued orator seldom expatiates. It is a freedom so taken for granted and so commonplace that not even at this season of the year is it apt to be singled out for particular mention. Nevertheless it is a freedom so basic and so vital that without it all other freedoms are impossible and meaningless. Its enemies are many and subtle, and it is so sensitive to attack that it must be defended, not once in each generation by armies on battlefields, but every day in every town in America by every American.

This unsung freedom is freedom of the market, freedom to shop around. Its banner is a paper shopping bag, and its most valiant champion the American housewife who goes out of her way rejoicing to buy a box of detergent two cents cheaper.

Freedom to shop around! It is not a very poetic sort of freedom. It offers small inspiration to the orator and the politician. It appears on no recruiting posters. Yet, if one had to select a single contrast to epitomize the difference between life in the free world and life in the totalitarian world, it would be hard to find one more vivid than the contrast in

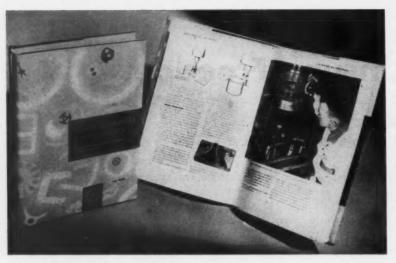
shopping habits. On the one hand the American housewife shops from store to store and from brand to brand, making her selection on the basis of quality and price. On the other hand the Soviet housewife waits in the queue to exchange her scrip for the official item at a fixed price at the state outlet.

Freedom of the market means not only the house-wife's freedom to buy her detergent where she can get it two cents cheaper, but the producer's freedom to shop for his materials where he can buy them to his best advantage. It includes the investor's freedom to shop for the biggest return for his money, the employer's freedom to shop for the kind of help that will give him the biggest production for what he pays, and the worker's freedom to shop for the job that pays him best. All of these freedoms we have and take for granted. Not one of them exists in the Soviet state, because of all freedoms the freedom to shop around is the least compatible with the totalitarian concept.

Perhaps the reason we Americans think so little of our freedom to shop around is that we have been taught to think of it, not as freedom, but as economic competition. To many of us the word "competition" has a vaguely unpleasant, dog-eat-dog connotation. We do not realize that competition is nothing but freedom we viewed upside down. Destroy competition, regulate it out of existence, and you destroy not only freedom of the market but all those other freedoms of which our orators will tell us in the next few weeks.

When it is all over, when the tumult and shouting die, when the last Fourth of July speaker has ceased to point with pride and view with alarm, and the last spark of the fireworks display has burned out—we will settle back, as we always have, and forget the big Freedom and the little freedoms until we are reminded of them again next year. We can safely forget only so long as the American housewife continues to take her shopping bag from store to store, valiantly defending that most commonplace and vital of all our freedoms, the freedom to shop around.

^{*}The author of this months guest editorial was a former president of the Crown Piece Dye Works and president and secretary of the Falls Yarn Mills Corporation, both of Woonsocket, R.I. before establishing The Aldon Spinning Mills of Talcottville, Conn. Besides starting his four year term as a director of the Association in January, he is also a member of the Advisory Board of the Rockville Branch Connecticut Bank and Trust Co., a trustee of People's Savings Bank, Rockville and a member of the executive committee randomla Association of Wool Manufacturers.



MOORE'S NEW BOOK, Holes, Contours and Surfaces, contains 424 pages and more than 450 illustrations.



Machine 700l Builder 7urns Book Publisher



PAINSTAKING WORKMANSHIP must go into the building of precision machine tools at the Moore Special Tool Company's Bridgeport plant,

N 1946 a Connecticut company with fewer than 200 employees—the Moore Special Tool Company, of Bridgeport—startled the metalworking industry throughout the world by publishing a 448-page book on toolmaking practices—and selling 10,000 copies of it!

Besides the impression created by the authoritative nature of its contents (title: "Precision Hole Location for Interchangeability in Toolmaking and Production"), the physical appearance of the volume was comparable to a General Motors or a U. S. Steel Publication. There were more than 400 photographs and drawings on a par with the best visual techniques and typography, printing and binding compared with the best book-publishing methods. Support for this claim soon came from the scholarly American Institute of Graphic Arts, which selected it as one of "The Fifty Books of the Year," an honor never before accorded a manufacturer's book.

Since the company has now completely revised the contents of the book and has just published an entirely new version, entitled "Holes, Contours and Surfaces," this is a good time to add up the results.

One of the advertising weeklies described the 1946 book as "the cornerstone of a daring merchandising philosophy." Praise was heaped on it from every marketing quarter. Otto Kleppner chose the Moore Company's advertising campaign as the single industrial example for pictorial illustration in the latest edition of his fa-mous textbook, "Advertising Pro-cedure" (Prentice-Hall, Inc.). Professors Agnew and Houghton chose the Moore Company for a case history on industrial marketing techniques in their textbook "Marketing Policies" (McGraw-Hill Book Co.). The quality of the information contained in the book brought acclaim from engineers, toolmakers and educators. Colleges like Purdue and Texas A. & M. placed it on the list of required books for their mechanical engineering courses. A typical letter from a jig borer operator said, in part: "It is the most comprehensive text in the English lanugage in regard to jig boring



ASSEMBLING precision jig grinding machines in the Moore plant. These machines are used to finish-grind holes and contours to location and size after the distortion of hardening.



THE PLANT of the Moore Special Tool Co., Inc., in Bridgeport.

. . . precision hole making has been analyzed to the 'nth' degree."

Aside from these solid tributes and a scrapbook full of laudatory reviews by the metalworking press, what did this "daring merchandising philosophy" do for Moore?

First, let's review the reasons why Moore got into the publishing business in the first place.

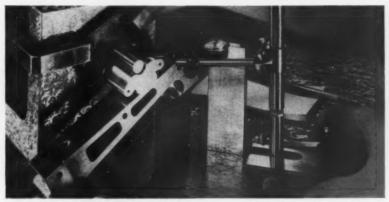
Start of Business

Back in 1924, Richard F. Moore leased a small space on the second floor of a modest Bridgeport building and set up a contract tool and die shop with a single helper. Within two years, 12 men were at work. The company, which was incorporated in 1930, quickly earned a reputation for building intricate dies. Faced with a need for more accuracy and speed in its own hole-boring operations, Moore built its first jig borer and put it into service in the shop in 1932. The machine proved so successful that it was put on the market in 1935. Ten years later, more than 600 borers had been sold throughout the world.

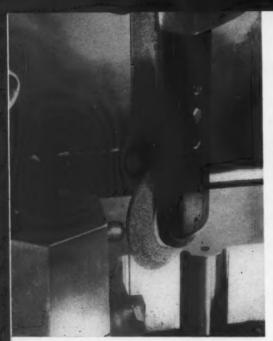
Production of jig borers, plus mounting tool and die work, necessitated further expansion. Total employment reached 85 by 1940, when the company built its present plant at 740 Union Avenue. At about the same time, the Moore jig grinder was conceived and built. The first machine



USING an indicating-type hole gauge for accurate measurements of hole diameter on a jig borer.



INSPECTING a jig bored and jig ground die section.



FORM DRESSING a wheel preparatory to slot grinding.

of its kind, it could finish-grind holes to size and location in a third of the time formerly required—and with greater accuracy and fewer mistakes. Moore's two precision machine tools, the jig borer and jig grinder, soon became known as "Partners in Production."

During World War II it became clear that the ideas and techniques developed within the nation's plants—many of them utilizing machines of the type Moore built—were in reality America's strongest weapons. The problem was how to direct this information to where it would do the most good.

The business magazines, of course, had been of great service, but they could not really go deep into each individual subject. For any highly involved and recondite phase of metalworking as toolmaking, a book was the only answer.

In Moore's field, it meant a book that would review all hole-location practices and their evolution so thoroughly that the toolmaker could employ engineered methods and apply the principle of interchangeability to his own operations. The concept of such a book fitted in perfectly with the industrial advertising philosophy of Richard F. Moore, founder and president of the company. This philosophy is summed up by Mr. Moore as follows: "Our most effective advertising is to take our assets in the way of pro-

cesses, methods and know-how and make them available to one and all."

After two years of preparation, "Precision Hole Location" was published. More than 2,000 copies of the first printing of 5,000 were sold within the first seven weeks. Within six months the first printing was exhausted. The sales of this first print order brought back almost half of the company's investment; sales from the second 5,000 copies equalled the cost of that print order. The last copy of the 10,000 printed was shipped from the Bridgeport plant in 1951.

Far more important, the list of companies in the United States and abroad that purchased copies reads like a Blue Book of Industry; sales of many jig borers and jig grinders were directly traceable to the book's influence, and in a comparatively few years Moore moved into the same prestige-class of much older and larger competitors.

While "Precision Hole Location" proved an unqualified success from every standpoint, one still might ask why Moore decided to invest thousands of dollars—and hundreds of executive man-hours—in the preparation of a second book. After all, Moore had a good backlog of orders for its equipment.

The answer was that Moore should not make the mistake of sitting back to enjoy the scenery in its lofty new position. Rather, Moore should look for another stepping-stone that would enable it to boost its reputation above its competitors and, consequently, keep the orders coming in.



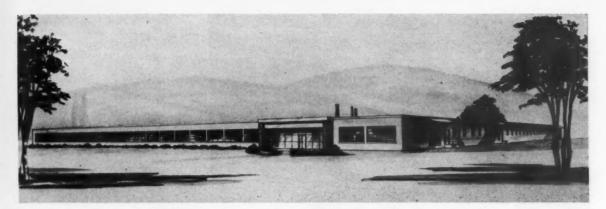
RICHARD F. MOORE

The stepping-stone, of course, was a second book, "Holes, Contours and Surfaces." It was to encompass the many developments in hole-making practices that had taken place since the first book was written in 1944 and 1945. In addition, there were to be detailed discussions of the accurate locating and machining of contours and surfaces. Much of this new material was to be based on Moore's own pioneering in this field. Since the time the first book was written, the company had introduced greatly improved models of both the jig borer and jig grinder and had developed several other major machine tools. These included a Die Flipper, a Universal Measuring Machine and a Form

(Continued on page 48)



MOORE'S FIRST BOOK, Precision Hole Location, published in 1946 and now out of print.



ARCHITECT'S CONCEPTION of new Plume & Atwood Fabricating Plant.

Plume and Atwood Dedicates **New Thomaston Plant**

HE dedication of Plume and Atwood's new Thomaston plant on March 30 marked one of the most important milestones in the company's history and in the life of its president, "Tom" (T.I.S.) Boak, as he is known to his friends. Mr. Boak had said at the earlier ground-breaking ceremony that "establishing this new plant was a symbol of the de-

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make Plume and Atwood more of a

termination of our management to sign that we believe in the future of industry in New England. It should factor in the business world. It is a also indicate that we believe in the



MRS. THOMAS I. S. BOAK, assisted by her husband, president of Plume & Atwood, cuts ribbon symbolizing the opening of the new plant.



HENRY SHEPHERD, director of Plume & Atwood, presents Thomas I. S. Boak with a placque commemorating the Directors' appreciation of the resourcefulness and per-severance of Mr. Boak that made the new plant possible.



GOVERNOR ABRAHAM RIBICOFF inspects a Plume & Atwood automatic soldering operation.



TWO VISITORS inspect secondary punch press operations at fabricating plant.

free enterprise system and that we feel that the future is secure."

The cutting of the ribbon officially opening the new plant by Mrs. Boak was significant in other ways. It brought to the surface long pent-up emotions in the heart of Tom Boak, compounded from 39 years of shared experiences with his marriage partner and the desperate struggle he had now won in changing the course of Plume and Atwood from one of bleak losses to the higher road of profit and security for the company's employees and stockholders. The dedication of this modern new factory home was not only a notable milestone in the history and growth of Plume and Atwood and of the Thomaston community, but also a fitting symbol of the courage, determination and business ability of Tom Boak.

Participating in the dedication ceremony, which marked the beginning of three days of "Open House" activities, were: Thomas I. S. Boak, president, who welcomed the guests; Charles Eggleston, First Selectman of Thomaston, who welcomed the guests on behalf of Thomaston; Honorable Abraham Ribicoff, Governor of Connecticut, who gave a brief dedicatory address; Frank Kelly, vice president, Subs, Incorporated, who officially transferred the building to Plume and Atwood's use; attorney Henry L. Shepherd who, as a surprise feature at the close of the ceremonies, presented to Mr. Boak, on behalf of the Board of Directors, a bronze plaque which paid tribute to the company's president for "his courage, resourcefulness and perseverance which made this plant a reality." Reverend Father Charles Corcoran of St. Thomas Church, Thomaston, gave the invocation and Rev. Paul Leathesbury of Trinity Episcopal Church, Thomaston, pronounced the benediction.

In his remarks dedicating Plume and Atwood's new \$1,500,000 home, Governor Ribicoff noted that the company "had undergone both financial and labor difficulties" and that "it would have been easy for this old company to turn its back on the State that had nurtured it and try starting anew in other pastures. "However," the Governor said, "Plume and Atwood wisely decided to recultivate its own backyard and not seek other apparently greener fields."

"The energy and investment it might have expended in moving was used to recreate an enterprise worthy of its Connecticut heritage . . . This building typifies the rebirth of Connecticut industry that I am sure will continue under legislation which is equitable to management, labor and stockholders."

In closing, the Governor said, "I salute Mr. Thomas I. S. Boak for his untiring energy and his uncanny ability that has brought this company from the brink of failure to the success it is today. I am sure that the progress made by Plume and Atwood in the past few years will continue and that it will live up to the best traditions of Connecticut pioneers in industrial enterprise."

At the close of the ceremonies the Governor participated in a tour of the new plant and the old mill with approximately 100 other guests from industry, business and the press.

A luncheon at the home of Mr. and Mrs. Boak at Brier Hill, Bristol, followed the tour, with Governor Ribicoff as guest of honor.

Special programs were distributed for the dedication and guests were given booklets containing a history of the company and a description of the facilities and products which now give employment to approximately 300 employees in each of the two Thomaston plants. The new one-story brick plant now replaces the old multi-story plant on State Street, Waterbury.

Open house tours for employees and their families, stockholders and residents of Thomaston were held March 31 and suppliers and customers were entertained by management on April 1, with a special train bringing in New York customers direct to the plant. New Haven manufacturers have been subsequently entertained as the special guests of President Boak, who was active in the New Haven County Manufacturers Association during the 14 years he was general manager of the Winchester plants in New Haven.



PLANT AND OFFICES of the Connecticut Telephone and Electric Corporation in Meriden, the home of integrated communication systems located in the heart of New England industry.

Connecticut Telephone & Electric Co.—Pioneer In Communications

HEN Alexander Graham
Bell completed his magic
contrivance—the telephone
—in 1876, he started a chain reaction
which has been revolutionizing communications ever since and which may
one day carry even man himself, as
well as his messages, on the air waves.

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Early History

Little did E. C. Wilcox, a 21 year old Meriden, Connecticut youth, realize that he was inserting the second rung in the evolutionary communications ladder when, in 1894, he sold to the Meriden Brewery four hand-made telephones for the magnificent sum of \$100, including installation. When he signed the name Connecticut Telephone and Electric Company on the receipted bill a new pioneering company was born which was destined to make many leading contributions to the science of communications and to several other fields as well. If one were to include the details of these developments contained in the yellowed pages of old newspapers

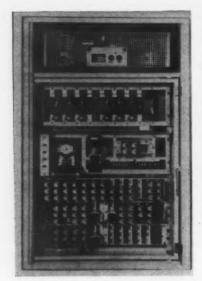
and in files of old ads and catalogs going back to the late 19th century, he could weave a story of Yankee ingenuity and of the changing fortunes of a company as exciting as a novel.

Included in the first four hand-made phones produced by young Wilcox was the "divided hook"—the first of a long series of over 100 patents acquired in the following years. Concentrating first on telephone equipment, Connecticut developed and patented the first practical commercial switchboard. Following swiftly on the heels of this development came the manufacture of an ever-increasing number of inter-communicating sets for hotels and hospitals, as well as magnetos, switches, generators and ringers.

Noting in 1903 that the big telephone companies were taking a "big bite" out of the young company's business, a search was made for new products which led to the production of the now famous Connecticut Yankee Coil, which first won nationwide recognition in 1906 when an air-cooled Corbin automobile, fitted with a Connecticut Spark Coil, was the only car to survive a 144-hour non-stop grind on a single charge of a storage battery. Three years later 53% of the automobiles manufactured in the country had adopted the Yankee Coil as stand-



THIS INSTRUMENT is part of the "Private Line" communications equipment.



A 27 LINE "Private Line" automatic dial telephone switchboard.

ard equipment. The familiar sight of stalled automobiles, caused by run down batteries, in these early days of the budding new industry, led to the development of another Connecticut "first", known as the "Igniter System", that turned off the ignition automatically when drivers failed to turn off the switch, which they frequently did. It was the only protective device of this nature on the market, and as an integral part of the igniter system, was installed in more than a million automobiles.

War Expansion and Accomplishment

Just before World War I the company produced two outstanding developments in the new field of radio: the first commercially manufactured electronic tube—the sodion vapor tube—and the full-wave rectifier tube. Radio Corporation of America eventually secured patents on both these tubes.

During World Wars I and II the full facilities of Connecticut Telephone & Electric Corporation were turned over to production for the government. The first battery airplane sending sets and the first portable antenna field sets for the Signal Corps were among the many products designed and manufactured for the armed services during World War I.

In the 1920's, Connecticut developed cold molded plastics, being one of the first large producers. This business was

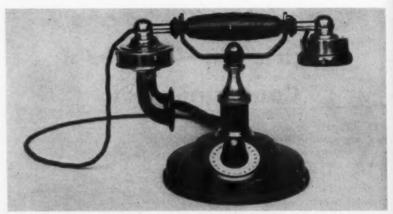
sold to General Electric Co. in the midtwenties, which formed the nucleus of its plastics division. Like thousands of other companies. Connecticut had its ups and downs during the depression years of the 1930's.

Before Pearl Harbor, Connecticut was converted to full military production, turning out quantities of military field telephones, headsets and switchboards. On February 3, 1945, Connecticut proudly accepted its third Army-Navy production award—the first two having been earned in 1942 and in 1943.

Although the company had reestablished itself on a profitable basis during World War II, at the war's end, having no new commercial products besides its pre-war lines of telephone, radio and radar communications equipment to keep its war expanded capacity busy, it concentrated its engineering and production efforts toward the development of specialized intercommunication equipment for the Government. During World War II, the gigantic task of directing and coordinating the far-flung, infinitely complex military operations demanded the engineering of a new system of communications capable of relaying information at high speed between units in every conceivable type of location. Since the War, the establishment of a national radar network has necessitated more advanced developments to answer the requirement for rapid communication which Connecticut had engineered and produced as a major supplier to the government.

Post-War Developments

The close of 1951 found Connecticut at a high point of its 60 year old manufacturing career. Not only had it secured the largest dollar volume of business in its history, but the year's end also marked the return of Con-





TODAY, as in the 1890's, Connecticut's communications equipment reflects the most modern trends in styling, as is shown in the telephone instrument at the top, which was typical of the utmost in fashion and quality in 1897. The illustration below shows Connecticut's new Direct-A-Call which is today the last word in telephone styling.

necticut's determination to become one of the nation's leaders of the electronic era with the establishment of its Connecticut Product and Engineering Development Program. Properly timed to develop and maintain a sound coordinated program, directed to assure the successful expansion of the company's activities in future years, the development program's first phase was evaluating the findings of exhaustive sales and market analysis. Beside adding refinements to its oldest products and finding new application for products which were presently in existence, new plans unfolded which were designed to take maximum advantage of the company's vast and varied engineering and production facilities so that new products and market applications could be developed and exploited according to the findings the sales and market analysis revealed.

By departmentalizing its sales activities along product lines, three sales divisions guided the efforts of a staff of over 80 skilled electronic and electrical engineers whose varied talents and experiences were directed toward the research and development of new products in the industrial, radio and intercommunication fields. Although several of the results of this new development expansion program are veiled with secrecy and are scheduled to be unfolded at a later date, new products from the Connecticut plant have already emerged on the market. In addition to developments in the radio and transistor field, a typical intercommunication development is the revolutionarily styled Direct-A-Call, which is the answer to a long felt need for an efficient and economical intercommunication system for small business and professional of-

A New Concept of Communication

The Direct-A-Call System provides a complete low-cost inter-communication system that offers the advantages of telephone communication combined with such versatile services as two-way loud speaker stations, voice paging, conference circuit and loud bell signals in noisy areas—all integrated into one system. This system may be used in homes, offices, factories or in any situation where two-way communication is desired. It removes the load from telephone switchboards by permitting direct inside communication



CONFERENCE CIRCUIT

on a station-to-station basis without going through the switchboard.

Outstanding among the results of its product and engineering development program, is a new concept in the field of inter-communication.

Intercommunication—the vital network that transmits the vast amount of information essential to the operation of every business—has taken a giant stride forward as a result of some wartime developments.

Having engineered and produced many intricate government communications systems, Connecticut Telephone & Electric Corporation found it had evolved both the concept and the means of producing a system of "Integrated Communications" for commercial and industrial firms.

Greater efficiency, long recognized, has been the predominant factor in modern industrial development. Recognition of greater efficiency in cost reduction programs by management in the long-term plans has strongly influenced today's modern factory developments from the adoption of mechanized material handling equipment, to the forceful hand given to management consultants in the establishment of improved methods. Despite the concentrated effort to improve efficiency in this present era of industrial expansion, modern industry has in a sense nurtured a problem it had originally set out to eliminate-ineffi-

The trend has been toward modern, one-story plants covering acres of ground, increased number of employees, diversification of product lines, and segregation of production facilities, created to implement efficient control and flow of materials. Ironically, the key to the success of these efficiency attempts lies in one simple fact—communications. Yet many



CENTRAL DICTATION



VOICE PAGING



EXECUTIVE PRIORITY



TWO-WAY RADIO

plants are attempting to maintain eftive communication control with limited out-moded systems designed to meet their conditions 10 or 15 years ago.

The results: Conventional telephone switchboard takes the whole communications load-one track phone service with customer calls bottlenecked at the switchboard jammed with intercom calls-extra operators to handle heavy flow of inside calls-lack of coordinated control — unavoidable walking to transmit 30 seconds of information—engineers, management of-ficials and administrative employees spending less time at their desks where they can be reached for important information. Wasted time goes up, confusion runs rampant and profits go down.

The fact is, few modern plants are able to maintain close-knit control over their operations with an inflexible system of intercommunication. Specialized operation has come to demand specialized communications.

In most plants, time and motion study have enabled the actual manufacturing processes to assume a highly efficient form. It is, therefore, the movement of materials and the transmittal of the orders controlling these movements and the sequence and timing of other maunfacturing operations that offers the last spectacular possibility of reducing manufacturing costs. The speed with which manufacturing progresses must necessarily be slower than the speed with which the orders that control that manufacturing are dispersed throughout the activity. Speed of Communications, therefore, directly controls the speed with which a given product moves from a raw material to a finished object.

Acutely aware of the increasing need for improved and more adequate communication facilities, and determined that all the diverse methods of communications could be effectively arranged into one integrated network, Connecticut analyzed other business operations that might possibly be tied into such a complete system and developed an integrated telephone intercommunication system called "PRI-

VATE LINE."

This integrated communication system is capable of handling any requirement from a 2-man business to huge plants fulfilling every possible communication service from ordinary intercom to centralized dictation or mobile radio contact. The product of

this effort is now available commercially under the label of "PRIVATE LINE" — integrated communication system. Integrated communications is more than a system—it is a basic philosophy, and shares with automation, with which it is closely associated, one of the remaining two frontiers in which major cost reductions can be made in manufacturing operations.

In essence Connecticut has integrated every phase of communication in modern business and industry into one system, enabling any executive or employee in a company to make direct contact or establish control of operations immediately from the telephone on his desk. Whether the call is transmitting a vital message from the President of the company to another executive, or a dispatch from the production control to the material handling truck, or a call from the service manager to a service representative via two-way radio to his car in the field. or an individual away from his desk in some other building, or transmission of a message to a tie-line plant several miles away via microwave. All communication can be accomplished from the telephone on the employee's desk through one integrated Private Line System.

A description of a typical installation will demonstrate what "Integrated Communications" accomplishes. The basic framework of the system is Connecticut's "PRIVATE LINE," an automatic dial-operated switchboard.

The "PRIVATE LINE" switchboard not only handles calls between the telephones on everyone's desk, as well as a loud speaker set up, but also provides a variety of other services, such as: Voice paging to locate people who are away from their desks, conference circuits, executive loud speaking stations, executive priority, and central dictation.

Integrated in the "PRIVATE LINE" switchboard is the facility enabling any person to talk from any telephone to a moving vehicle via mobile radio. This unique arrangement allows any supervisor to pick up his "PRIVATE LINE" phone, dial the proper number, and speak directly with the lift truck operators or delivery truck drivers, or broadcast a message to any radio equipped vehicle. Great savings have been effected in materials handling, along with vastly improved coordination of material and production control.

Inter-company memos and outside

correspondence have also been integrated into the system through the development of centralized dictation facilities. A set of buttons on the base of his "PRIVATE LINE" phone enables the executive to lift the receiver and dictate notes, letters, or reports to a central dictation machine, one of a battery of such machines. Here a group of typists transcribe the dictation. Again, economies are realized both in equipment and personnel, by concentrating the dictation unit at one central point instead of placing a separate unit in each executive's office. It is apparent that every place instantaneous communication (telephone, radio, etc.) can replace communications transmitted by paper, a reduction in waste of time results. Some examples of this in a typical manufacturing operation are as follows:

- Materials Handling Vehicles equipped with radio telephone can receive routing orders while in transit and do not have to return unloaded to a central dispatch point for new orders after each delivery. This represents a spectacular saving in costs and reduction of material transit time when applied to plants with large yard operations. It also will provide unexpected savings in small plants where there may be only a few materials handling vehicles.
- 2. Material coming in Receiving Departments must be logged, and the information that they have arrived must be sent to some individual who then in return issues the orders governing the dispersion of the received material throughout the factory. This process may take several days at the very least if these records and orders are processed as paper work. If, however, the Receiving Clerk can dictate by telephone the contents and vital information about each item as it is removed from the carrier, time is saved first in that he does not have to make a hand-written record; second, that this record is produced immediately in the proper department; third, the information when transcribed is immediately available in permanent, typewritten, legible form in the prescribed number of copies.

The orders for dispersal of the

(Continued on page 52)



CRAIG KELLOGG, president of the Stamford Junior Chamber of Commerce, addresses members of the Leisure Time Men's Club.

The Leisure Time Men's Club-A Fellowship Haven for Retirees

As Told By WINFIELD SCOTT, Program Chairman

In a two-part article entitled "Our Aging Population-A Challenge To Management", published in the July 1954 issue of Connecticut Industry, the stories of the Cold Springs Institute, a training school for college graduate retirees at Cold Springs, On-The Hudson, New York and Avocationers, Inc., a combined vocational training, non-profit organization for retirees, which gives employment to those trained at its Hartford headquarters, were told. In this brief article the author, a 70 year old retiree explains another type of diversion for those in the Stamford area who have retired from their regular jobs. By extending cooperation to support all three types of existing organizations and furnishing leadership to organize similar activities in every manufacturing community in the state, industrial and business management may reap a triple reward. They will improve the morale of their own employees, their public relations in their home town communities and bring more pleasure into the lives of men and women who have served some enterprise faithfully during their most productive years.

HE Leisure Time Men's Club, affiliated with the Stamford Y.M.C.A., is a lusty infant about 11/2 years of age and is growing slowly and steadily as a healthy child should. We have only one purpose in mind and that is to provide fellowship, entertainment, and relaxation for retired men in and around Stamford. That is who and why we are.

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Section three of our very short bylaws says, "Any man retired from his regular vocation is eligible for membership" and our members represent a cross section of the men of our city. As it has often been said "We have members from Presidents to Peasants.' Their ages run from about 65 to 86. All a man has to do qualify for membership is to be a regular guy and be retired. Of course, we can't please every one, but in the main we find that when a man joins us he sticks. That's what we spring from and how

we grow.

We meet every Wednesday morning at the "Y" at 10:30 for a short informal business meeting, after which we hear a speaker on a topical subject for about one half to three quarters of an hour. Then we wind up our meeting with a session of "chewing the rag" over a cup of coffee and a bun. Apparently the men love it because we have a uniformly good attendance. Our speakers are drawn from Industry, Politics (both sides), Government and Civic Agencies and the Arts, also from the Medical and Legal professions. It is gratifying to note the spontaneous willingness of the busy men and women in our town, who give their time to entertain and enlighten us and we are truly appreciative. This is how we operate.

The Y.M.C.A. provides us with light, heat, mailing service, and a meeting place as well as access to all the social facilities of the 'Y', seven days a week, at no expense to us. The gets nothing in return except the satisfaction of having helped make possible the setting up of a worthwhile and greatly needed social activity. Horace A. Smith, the General Secretary of the 'Y' tells me, when this subject is brought up, "Scotty, I am very happy that we are able to help you fellows". We of course are very grateful.

You may ask "What does all this add up to?" Just this. When the average man is retired from his daily task of earning a living, the shock is a stunning blow. His life habits are

(Continued on page 36)



THREE MEMBERS of the Leisure Time Men's Club, left to right, Sam Cook, the club's oldest member, retired from the New Haven Railroad; Gould Stebbins, president of the club, retired from Con-Edison of New York; John Flint, retired from Yale & Towne Mfg. Co., Stamford.



HEAD TABLE guests at luncheon were, left to right: E. B. Danzell, vice president—Manufacturing; W. L. Mottram, vice president—Industrial and Public Relations; Mrs. F. W. Beaucar, industry chairman; D. W. Leach, vice president—Sales; Mrs. C. A. Teeple, state president of the Federation; H. Stuart Stone, Jr., president of R. Wallace; Mrs. Arthur Bjerkoe, Federation president-elect; C. F. Thompson, treasurer of R. Wallace; Mrs. Herbert A. George, vice president; L. M. Bingham, secretary, MAC.

R. Wallace Host to Federation of Women's Clubs

HE sixth anniversary of cooperation between the Connecticut Federation of Women's Clubs on the one hand and the Manufacturers' Association of Connecticut and its member companies on the other, was marked by a near record attendance of approximately 200 women at the "Industry Day" plant tour at R. Wallace and Sons Manufacturing Co., Wallingford, April 19. This plant visitation was the 12th semi-annual visit of the Connecticut Federation of Women's Club members since the "Industry Day" program was launched in 1949 with a plant and office tour of the United Illuminating Company, New Haven, November 15, 1949.

Members and officers from many of the 92 Women's Clubs in Connecticut, affiliated with the Connecticut Federation of Women's Clubs, began to arrive from all parts of the state at the Knights of Columbus Hall, near the R. Wallace plant, at 9:45 A.M. By 10:30 all had registered and had been taken by bus in groups of ten by their guides to visit the Sterling Flatware Division of R. Wallace, since time

would not permit visits to the company's Steel Flatware, Cutlery, Plated or Sterling Holloware Divisions.

Interest ran high as club members moved in groups frcm one operation to another from the raw material stage through final inspection and packaging, ending up in the company's display room where they saw, in proper settings, the final romanticized results of hundreds of factory operations that are necessary to perform in the creation of pieces of sterling flatware to grace the best appointed dining tables in America.

Among some 50 key operations they witnessed in the plant where approximately \$1,000,000 worth of sterling is in process, were: Blanking metal into T-shaped forms; grade rolling to widen and lengthen metal to proper size and thickness; cutting out blanks to the outline of the item being manufactured; annealing at 1200 degrees to soften the metal for further machine operations; stamping of patterns with drop hammers fitted with the proper dies; clipping and shearing or removal of excess metal from the item being manufactured; trimming or removal of burrs from the item; polishing (several stages); hand die cutting of patterns in metal; spinning sterling holloware; final inspection and packing ready for

Returning to the Knights of Columbus Hall at Noon in busses chartered by the company, luncheon was served by a caterer. Following luncheon, Mrs. Fred Beaucar, chairman of the "Industry Day" Committee, introduced Mr. H. Stuart Stone, Jr., president of the company, who welcomed



FEDERATION MEMBERS boarding bus in front of Knights of Columbus Hall. Transportation to the starting point of the tour was provided by the company.



A DONATION to the scholarship fund which has just been presented to the club by Mr. Warren L. Mottram, Wallace vice president, is handed to Mrs. Clifford A. Teeple by Mrs. Fred W. Beaucar.

the group and presided during the brief program. Mr. Stone then introduced Mrs. Clifford R. Teeple, president of the Connecticut Federation of Women's Clubs, who spoke in glowing terms of the hospitality shown by R. Wallace. She reminded members that the Connecticut Federation had led the states in making "Industry Day" tours a leading feature in its educational program and that many states had sought information on the conduct of Connecticut's program in order that they might pattern their programs along similar lines. She also expressed the sincere hope that the well-established "Industry Day" program would be continued by her successors in office. Other Federation members who spoke briefly included Mrs. Arthur Bjerkoe, president-elect, and Mrs. Herbert A. George, vice president of the Federation. Others introduced by Mr. Stone included Emory B. Danzell, Vice President, Manufacturing and Clifford M. Thompson, Treasurer, R. Wallace; and

ranging all "Industry Day" tours. Speaking for R. Wallace was Warren L. Mottram, vice president in charge of Industrial and Public Relations, and Donald W. Leach, vice president in charge of Sales. Mr. Mottram traced the highlights of the company's history from the making of the first German Silver spoon made in America by Robert Wallace, founder of the Company, in 1935, to the present. He also

Leslie M. Bingham, secretary of the Manufacturers' Association, who has cooperated with the Federation in arstressed the R. Wallace philosophy of employee-management relationships by citing some of the more important details of how this philosophy of cordial and understanding treatment of employees had created job satisfaction, high worker morale and profitable operation of the company's business over the years.

Mr. Leach outlined the R. Wallace sales program with his own subtle brand of selling, which brought laughter and applause as a fitting close to the meeting, which adjourned at 2:45 P.M.

As a memento of the occasion a miniature sterling silver spoon, "Waltz of Spring" pattern, fashioned into a lapel pin, was given to all Federation women and guests. Also booklets outlining the R. Wallace Tour, the history of the company and a large brochure outlining Wallace's new "tradein" program, were given to all guests.



WALLACE GUIDE HOWARD Kuhn explains die making to a group of women during the tour of the Wallace plant.

PIERCING of the Rose Point silver pattern to members of the Federation is explained by guide Robert Taylor.



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There are 96 ways to get hurt in the business of making shoes. It may take as many as 200 operations and 2 or 3 weeks' time to complete a good pair. Skilled workers must be protected and Liberty Mutual engineers have made numerous studies of shoe manufacturing to keep those workers safe. This research has helped many Liberty policyholders establish enviable safety records.



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New idea keeps buildings safe from dynamite blasts. How many pounds of dynamite can you explode in the ground without damaging a nearby structure? An instrument developed by Liberty Mutual engineers measures ground vibrations, tells exactly how much dynamite will be safe. This is a typical example of Liberty's pioneering research for the sake of human safety and loss-prevention. Such research also helps keep insurance costs low—an economy for the nation.

NEWS FORUM

This department includes a digest of news and comment about Connecticut Industry of interest to management and others desiring to follow industrial news and trends.

LEO J. PANTAS, general manager of the Yale Lock and Hardware Division of The Yale & Towne Manufacturing Company, has been named Director of the Manufacturers' Association of Connecticut, Inc. for Fairfield County, to fill the unexpired term of W. L. Hubbard, to run through December 1956.

As general manager of the Yale Lock and Hardware Division, Mr. Pantas directs and coordinates the operations of all domestic plants which produce and distribute the Yale brand of locks, door closers and other hardware, Tri-Rotor Pumps and industrial parts for other manufacturers. These plants are located at Stamford, Salem, Virginia; Gallatin, Tennessee; and Lenior City, Tennessee.

A native of New Haven, Mr. Pantas began his industrial career at Yale & Towne's Apprentice School in 1929, and successfully completed its fouryear tool and machine design course. He continued studying at Pratt Institute's School of Science and Technol-

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LEO J. PANTAS

ogy, Brooklyn, and was graduated as an industrial engineer in 1937.

After gaining initial operating experience for two years with the General Motors' Delco Appliance Division, he rejoined Yale & Towne in The Cover



THIS MONTH'S COVER photo shows a linear form grinding operation described in the book, "Holes, Contours and Surfaces," recently published by Moore Special Tool Co., Inc., Bridgeport.

1939 as a research engineer. Since then he has held various executive posts in the company, including those of plant manager at Buffalo, New York, and at Salem, Virginia, before he was named to his present post in 1951.



A WATERBURY MAN, Valentine Rogers, has been awarded first prize of \$50 in a state-wide competition sponsored by the Connecticut Section of the Illuminating Engineering Society to decide "My Most Interesting Lighting Job". Second prize winner was Sylvan R. Shemitz of New Haven,

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and Harold L. Mindel of Hartford won third place.

The awards were announced at the society's monthly meeting held at the Berlin headquarters of The Connecticut Light and Power Company. The winning entry will be placed in regional competition at the IES Northeastern Regional Conference this month at Lake George, New York.

Mr. Rogers' entry was based on a relighting job he designed and supervised at the First Methodist Church in Waterbury. He is commercial sales representative with the Waterbury district of The Connecticut Light and Power Co.

* * *

THE NEW PLANT of the Hamilton Standard Division of United Aircraft Corporation at Windsor Locks, and the plant of Davis & Geck, Inc., Danbury, a unit of The American Cyanamid Co., have been named among the 10 most significant manufacturing plants completed in the United States in 1954.

The plants were chosen in nationwide competition sponsored by Factory Management and Maintenance, McGraw-Hill publication. Each winner will receive a citation on which appears an original water color painting of the plant.

Selected from an original list of 500 candidates nominated by leading U. S. architects and engineers, regional and state development commissions and readers of the magazine, the 10 winning plants were required to be of "general interest and significance for a broad range of plant operating executives in many types of maunfacturing industries and in companies of all sizes."

Criteria considered vital to the selections included adaptability for changes in production methods and processes; provisions for growth and expansion; plant electrical service; services other than electrical; employee facilities and services; maintenance; and appearance of buildings and grounds.

* * *

PLANS to again advertise the attractions of "Connecticut Vacationland" have recently been announced by The Connecticut Development Commission.

This will be the first year the agency has advertised the state's many recreational facilities since 1950. During a four-year period, the Commission received no appropriation for this type of promotion.



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The current campaign to boost the state's 1955 vacation business has been made possible by a special \$12,000 appropriation which the General Assembly authorized in January. The funds will be used strictly for vacation promotion, according to Sidney A. Edwards, managing director of the Commission. "In the main," he said, "they will go for newspaper space advertising in New York City newspapers, the area which traditionally supplies Connecticut with most of its vacation customers."

* * *

THE 50 YEAR CLUB of R. Wallace & Sons Mfg. Co., Wallingford, met recently at dinner to welcome a new member, Miss Amelia Herlach. Twenty-three of the club's twenty-nine members were present. This meeting marked the 12th get together of the club since it was organized in 1945.

John W. Leavenworth, Sr. acted as toastmaster and presented the 50 year award. H. Stuart Stone, Jr., president of R. Wallace & Sons, addressed the group.

* * *

SEVERAL IMPORTANT CHANGES in the top management of Ensign-Bickford Company, Simsbury, have recently been announced.

Robert Darling resigned as chairman of the board of directors of the firm. He will be succeeded by J. Kell Brandon, former vice chairman. John E. Ellsworth has been promoted to the post of executive vice president.

Mr. Darling, a graduate of Yale University, joined Ensign-Bickford in 1904 and thus had completed more than a half century of service at the time of his retirement.

Mr. Brandon began his work in the safety fuse industry in 1907, when he joined the National Fuse & Power Company of Denver, Colorado. He joined E-B in 1910 as a field service engineer. He subsequently served the company as assistant secretary, secretary, vice president and executive vice president.

Mr. Ellsworth joined the Simsbury firm in 1926 upon his graduation from Yale University. He has previously served as assistant treasurer, treasurer, vice president and since 1951 has been first vice president in charge of staff activities.

* * *

A BRAND NEW 8mm viewer and

editor was unveiled by Kalart Company, Inc., Plainville at the recent Master Photo Dealers & Finishers Association Convention at Atlantic City. The new Kalart Editor-Viewer-Eight, as its name implies, is a practical 8mm table-top movie viewer, and a complete outfit for film editing and repair.

Finished in beautiful Bakelite and mounted on a polished hardwood base, the viewer and editor features a sturdy steel frame which mounts all precision optical elements, including ground and polished condenser lens, precision

rotating prism and flat field projection lens.

* * *

AN ADJUSTABLE DESK STABI-LIZER designed to eliminate vibration and improve typewritten work by changing a "wobbly springboard into a firm platform" has been announced by the supply division of Underwood Corporation.

Of sturdy all metal construction, the stabilizer is easily installed by means

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of an automatic self-locking mechanism. Streamlined to add a smart appearance to any desk, old or new, it features an instant fingertip release mar-proof top bumper and floor base.

* * *

ENGINEERS from thirteen Connecticut industries toured the Armstrong Rubber Company in West Haven recently in conjunction with the Engineering Development Seminar sponsored by New Haven College. In its second year of operation, the Engineering Development Seminar was developed to permit engineers to study, observe and discuss current technological development and usages in Connecticut through a series of visits through outstanding industrial plants.

* * *

ADVANCED NEW carbide-tipped counterbores for the quick, precise cutting of non-ferrous metals are now available from The Nelco Tool Com-

According to the manufacturer, exclusive Nelco manufacturing technique insures a counterbore of unusual durability and materially longer tool life. A special grade of carbide is available if the counterbore is to be used on steel. Length and diameter of pilots are furnished to sizes standard in the cutting tool industry.

* * *

EUGENE G. SWARTZ, vice president and treasurer of Flexible Tubing Corp., Guilford, has been elected a director of the firm.

He joined Flexible Tubing in 1948 and was elected secretary of the corporation in March 1949. He was elevated to vice president and treasurer in March 1951. A graduate of the University of Rochester, Mr. Swartz holds a degree in industrial management engineering from the Harvard Graduate School of Business Administration.

* * *

YANKEE ATOMIC ELECTRIC COMPANY has submitted a proposal to the Atomic Energy Commission for the construction and operation of an atomic power plant in New England.

Power from the proposed plant, which will be located on a site in western Massachusetts, will be sold to the New England electric utilities who last September sponsored the formation of the Yankee Atomic Electric Company. This group includes the following Connecticut utility companies: The Connecticut Light and Power Co., Hartford Electric Light Company and the Connecticut Power Company.

* * *

THE WATERBURY FARREL FOUNDRY AND MACHINE CO., Waterbury, has just released a two-color bulletin covering its newly designed line of automatic Nut Formers. These are multiple-die, single-stroke transfer headers especially equipped to produce automatically a cold forged, finished nut blank with every stroke of the heading ram or gate. Rates range from 60 to 125 blanks per min-

Described and illustrated is the positive friction feed, the cut-off mechanism and a horizontally shifting transfer slide, which automatically transfers the blanks to five progressive stations for succeeding operations.

The text of the bulletin explains major features of the machine, including heavy-duty frame, heading gate or ram, feed mechanism, cut-off and wire stop, transfer mechanism, knockout, die block and blank removal, lubrication, motor drive, tooling, platform and conveyors and wire reels.



A NEW \$13 million brass mill in Los Angeles County, California, will soon be under construction by The American Brass Company, it was recently announced by John A. Coe, Jr., president of the Waterbury firm.

The new mill will be built for the production of copper and copper-base alloys, in the form of sheet, strip, rod, tubing and drawn copper products. Annual capacity is estimated at 30 million pounds. When in full operation, the mill will furnish employment for 500 persons.

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ANNOUNCEMENT has been made of the purchase of all of the outstanding capital stock of The Electric Steam Radiator Corporation of Paris, Kentucky by Landers, Frary & Clark of New Britain, manufacturers of Universal appliances and housewares.

The purchase arrangements were revealed jointly by Bret C. Neece, president of Landers, and Roy R. Fisher, president of the Kentucky firm.

According to the announcement, the acquisition of Electric Steam, which produces and markets portable electric steam radiators, vaporizers, sterilizers, bottle warmers, and thermostats is another important step in the plans of Landers, Frary & Clark to round out more completely its lines of electrical appliances and housewares.

Landers will continue the production of items in the present line of Electric Steam in the modern facili-

ties in Paris, Kentucky.

A QUESTIONNAIRE designed to point out the problems of the worker with heart disease in industry has been mailed to 1162 Connecticut industries employing 50 persons or more. The Cardiac Industry Committee of the Connecticut Heart Association, under the chairmanship of Dr. Robert W. Butler, medical director of Scovill Manufacturing Company, Waterbury, is conducting the survey.

The questions are directed towards the medical services that are available to a company, policies in regard to the worker with heart disease and problems that the cardiac worker may face in a particular area or type of industry. It is the aim of the committee to

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Member: The New England Council Manufacturers' Assn. of Connecticut define the problems of the cardiac worker through the survey in order that positive action can ultimately be taken by the Heart Association in cooperation with industrial and medical representatives to help the worker with heart disease.



ARTHUR W. WILKINSON has retired from his post as vice president of the Ansonia Branch of the American Brass Company after nearly 47 years of continuous service with the company.

Mr. Wilkinson began his career as a clerk with the American Brass Company in Ansonia in 1908. In 1919 he became a sales representative of the company, and was made assistant manager of the Ansonia Branch in 1932. Four years later he was trnasferred to Waterbury as assistant sales manager, and in 1943 he was appointed vice president in charge of the Ansonia Branch.



A UNIQUE split-gauge wall-size wire chart has been announced by Mettler Machine Tool, Inc., New Haven, manufacturers of Shuster wire straightening and cut-off machines.

The chart is described as a handy reference for split-gauges in decimal sizes. Copies are available from the company.



A \$750,000 expansion and modernization program is nearing completion at The Producto Machine Company, manufacturers of die sets, die accessories and machine tools, it has been announced by Newman M. Marsilius, Jr., president.

The Producto foundry has undergone an extensive replacement pro-



THIS NEW MECHANICAL CHARGER is one of the many additions made in the foundry of The Producto Machine Co., Bridgeport. The charger is loaded from the outside materials yard with the proper amounts of pig iron, limestone and coke to permit an accurate control of the metals cast in the foundry.

gram to make possible faster, lowercost casting of catalog die sets and extremely large and complicated special sets. A modern cupola installation has been made. A continuous flow ladle has been installed with continuous removal of the slag provided.

In addition, a new dust collector installation has been placed on the stack of the cupola, using a washing system to prevent the spread of smoke, soot and fly ash. A modern Wheelabrator cleaning machine will vastly improve casting appearance. Finally, six new ventilating fans with a total exhaust capacity of 168,000 cubic feet per minute completely replace the air in the foundry every five minutes.

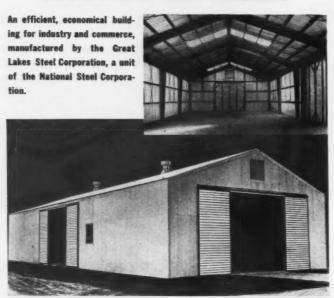




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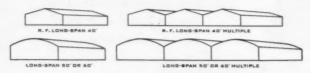
Announcing

THE NEW STRAN-STEEL® LONG-SPAN RIGID-FRAME 40 BUILDING



Check these advantages:

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- Can be insulated or lined easily and economically by nailing to the Stran-Steel Nailable Framing members.
- Standard steel sliding and walk-in doors, steel sash, louvers, ventilators and other accessories available with building package.



GREAT LAKES STEEL CORPORATION

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Producto has also added several major machines to its production lines, installed a unique combination production and accounting control system, and as part of the overall modernization program, the plant building has undergone a complete "face lifting."

* * *

AN AUTOMATIC brazing machine, trade-named "Y-B Multiflame Brazer," has been announced by Youngberg Bros., Meriden.

Offered in straight-line, rotary and station types, the new brazer features speed and perfection in difficult production brazing. A catalog of complete technical data with illustrations is available from the company.

* * *

BEAUFORD H. REEVES, president of Rockbestos Products Corporation, New Haven died suddenly in his office recently, 29 days after death took the company's first and only other president, Arthur Gove Newton.

Mr. Reeves had been elected president of the wire and cable company on March 5 at a special meeting of the Rockbestos board of directors.

Mr. Reeves began his association with Rockbestos in 1923, starting as an engineer. Through the years he played an important role in the engineering and development which won for Rockbestos recognition as a leader in the manufacture of heat and flameproof wires and cables. He was named vice president and general manager in 1936.

A graduate of the University of Michigan, Mr. Reeves was a member of the board of directors of Rockbestos, the New Haven Bank and the New Haven Savings Bank. He was past president of the Manufacturers Association of New Haven County, a past vice president and member of the board of the New Haven Chamber of Commerce, a past president of the Vocational Counseling Service and of the New Haven Safety Council.

He is survived by his widow, two daughters and two grandchildren.

* * *

PLANS FOR THE DEVELOP-MENT of a new industrial section in Danbury, to be known as the Danbury Industrial Park, and planned as a landscaped site for modern industrial plants, warehouses and offices, have iust been announced.

Construction of the first plant, a 6,000 square feet structure which will house the Topstone Rubber Company, is now under way. The company manufacturers rubber toys and novelties.

The layout provides for a recreation ground and ball park to be open to employees of all concerns in the development.

* * *

BURTON B. FALL, president of the Rogers & Hubbard Company, Middletown, has announced plans to purchase the principal assets of the R. F. Cooke Manufacturing Company of Orange, Mass.

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The Cook company manufactures component wooden parts for a wide variety of industries. Products include furniture and toy parts, many types of handles, lawn mower rollers, and specialty items.

* * *

J. ROBERT KELLEY has been named executive vice president of Manning, Maxwell and Moore Co.,



PREPARATIONS for the installation of New England's largest electric generator are well underway in a new building being constructed by The Connecticut Light and Power Company. Scheduled for operation in early 1956, the 100,000 kilowatt turbogenerator will increase the capability of CL&P's entire Devon plant to 378,700

as vice president and treasurer. The president.

Bridgeport, Chester H. Butterfield as announcement of these new appointvice president and Charles A. Moore ments was made by Hamilton Merrill,



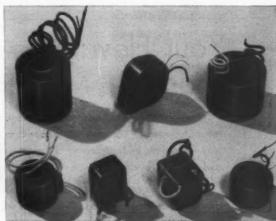
Hunting Coils for High Temp. **Applications?**

DANO makes them!

For specifications calling for coils to be used for high temperature applications, Dano will supply the exact coils needed.

Dano, makers of a wide variety of coils is fully equipped to meet the increasing demand for these special coils. Keeping pace with modern design, Dano offers incapsulated coils with tough, molded covers that spell extra electrical insulation with freedom from moisture.

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OTHER DANO COILS ARE:

Coils for High Temperature Application Bakelite Bobbin • Acetate Bobbin Form Wound • Paper Section Cotton Interweave

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THE DANO ELECTRIC CO.

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Your Elevators Are Production Machines!

When planning new production equipment, by all means include new elevators . . . designed in every way as modern and efficient as the machine tools and materials handling equipment you intend to buy.

Old elevators give out without notice. And even short elevator stoppages can cut deep into the very savings your new machines are expected to make. Only continuous production pays off these days!

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Manfd. By THE EASTERN MACHINERY CO. EASTERN ELEVATORS

Factory: NEW HAVEN CONN.

PASSENGER • FREIGHT • ELECTRIC • OILDRAULIC®

Installation-Inspection-Repairs-Maintenance

Mr. Kelley, formerly vice president and general manager of the Shaw-Box Crane and Hoist division, Muskegon, Michigan, has held many executive positions with the company.

Mr. Butterfield joined the company in 1917 when he started with the engineering department, then served as assistant works manager of the company's old Boston plant. He has since served as vice president in charge of sales of the Consolidated Ashcroft Hancock division and vice president and general manager of the same division.

Mr. Moore joined the company in 1930 as director of purchases. Three years later he left the company to join the Hanover Bank, New York, and was later with Laurence M. Marks and Company, investment banker. He rejoined the Bridgeport firm in 1942 as general manager of the repair division, and in 1951 became treasurer.

* * *

RICHARD E. PRITCHARD, chairman of the board of the Stanley Works, New Britain, has retired as chief executive after 41 years of service with the company.

Mr. Pritchard joined the Stanley Works in 1914, after being graduated from Dartmouth College. Overseas military duty in World War I took him away from the company for two years. He had served as assistant treasurer and vice president, and in 1941 became president of the company. Nine years later he was made chairman of the board.

Some of Mr. Pritchard's greatest contributions to the company have been in the fields of diversification of the company's products through sound expansion and of personnel relations. Under his management the company has followed a policy of broad delegation of authority, placing reliance on individual responsibilities and judgment.

Mr. Pritchard is a director of the New Britain National Bank, the Allied Thermal Corp., the Connecticut Light & Power Co., the Fafnir Bearing Co., the Stanley Securities Co., Northeastern Steel Corp., the New Britain General Hospital and the New Britain Institute

John C. Cairns, president of the Stanley Works, will take over the duties Mr. Pritchard has relinquished, but the office of the chairman of the board has not been filled.

AT THE 80TH annual meeting of the stockholders and directors of the Napier Company, Meriden, William F. Cooney, assistant treasurer and comptroller, was appointed treasurer and comptroller of the company.

The new treasurer has been with the company since 1928, having begun his service as office manager. Mr. Cooney was also elected a director of the company, as was Carter H. White, vice president and general manager of The Meriden Record Company.

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HENRY T. LOWELL, JR. has been appointed sales manager of Sorensen & Co., of Stamford, manufacturers of electronic power regulating equipment.

Mr. Lowell was formerly with the Westinghouse Corporation for 17 years, the last five of which he held the position of sales manager of that company's Standard Control Division at Beaver, Pennsylvania.

* * *

GILBERT T. COOVERT, general manager of The V & O Press Co., division of Emhart Mfg. Co., Hudson, New York, has also been named general manager of Emhart's Henry & Wright Division in Hartford.

Mr. Coovert, who joined the Hudson firm in 1950, as personnel director, was appointed acting factory manager in May 1951. In March 1952 he was promoted to assistant general manager and was made general manager the following October.

V & O builds and equips precision power presses while Henry & Wright produces automatic dieing machines and attachments.

* * *

ANNOUNCEMENT of the election of J. Blaine Howard to chairman of the board of Curtis 1000, Inc., nationally known envelope company, has recently been made.

Mr. Howard was formerly vice president and general sales manager, maintaining his office at the eastern plant of Curtis 1000, Inc. in West Hartford. He joined the company in 1920 and was made advertising manager in 1924. He was promoted to sales promotion manager in 1928 and in 1931 was elected treasurer and made a director of the company. Mr. Howard became vice president and general sales manager in 1939.

Henry H. Cowie of St. Paul, Minnesota will continue as president and general manager of the company.

Theodore L. Hansen has been named to the post of administrative vice president. Mr. Hansen, formerly manager of the Eastern Division, will be in charge of the administrative and organizational functions of the company's five plants located in St. Paul, Minn.; Cleveland, Ohio; Atlanta, Georgia; Houston, Texas; as well as the West Hartford plant.

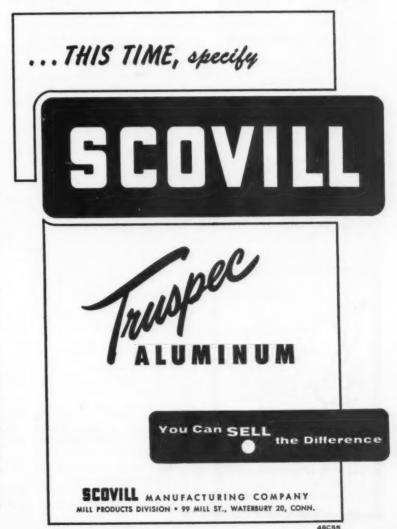
Harlan M. Whitman has been named general sales manager succeeding Mr. Howard and Stanley M. Heins has been named manager of the Eastern Division and will be succeeded in his former post of sales manager by Merritt M. Welch.

* * *

ACQUISITION of the printing department of the Ætna (Fire) Insurance Company, Hartford, by Connecticut Printers, Inc., has been announced by John M. K. Davis, president of the Hartford printing firm.

According to President Clinton L. Allen, of the Ætna Fire, the insurance company will hereafter purchase its printing from Connecticut Printers. He explained to employees and officers of the company that the decision to discontinue its printing operations was made because it was felt that the printing industry has made such significant technological progress in recent years that it is nearly impossible for private printing plants to keep pace with the changes.

Connecticut Printers will remove to its Case, Lockwood & Brainard and Kellogg & Bulkeley divisions some items of equipment, and has invited all of the Ætna printing department employees to join its organization.







Manufacturers of DRY PRESS (STANDARD ITEMS)

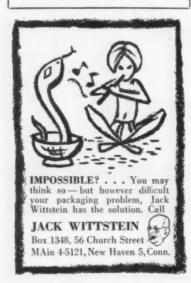
FIRE BRICK SPECIAL SHAPES

(MUD PRESS)

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A NEW BULLETIN describing the products of Farrel-Birmingham Company, Inc. which have been developed through close association with the atomic energy industry has been published by the company.

The products include radiation shielding, reactor components, transfer and storage casks, decontamination cells and remotely controlled manipulation equipment.

The bulletin also describes the company's facilities for machining, welding, casting and specialized machine construction in the field of custom manufacturer. Free copies of the bulletin may be acquired from the company.

* * *

FOURTEEN different models of pneumatic starters for gas turbine engines are now being built for six major aircraft engines and sixteen types of aircraft by Hamilton Standard Division, United Aircraft Corporation, Windsor Locks.

Erle Martin, general manager of Hamilton, revealed that the starters cover the range of aircraft engine types now in production or in the design state for use in fighter, bomber and transport aircraft.

The starters, which range in horsepower output from 40 to 150, can start the most powerful turbojet engines of today in from five to twenty seconds. Two types of combustion starters, which turn the starter's turbine with hot gas obtained by burning fuel and compressed air, or by burning a special type of monofuel, are under development for the Air Force.

* * *

THE BOARD OF DIRECTORS of The E. Horton & Son Company of Windsor Locks has announced the election of Douglas H. Thomson as president, succeeding Robert S. Cooper who recently resigned in order to devote his full time to other interests.

Mr. Thomson has served the company since 1948 as vice president and secretary. He is also a director of Forbes-Wallace and Consolidated Dry Goods Corp., both of Springfield.

Miss Mary A. Caffrey succeeds Mr. Thomson as secretary of the company. She has been with Horton since 1924, and has been assistant secretary since 1951.

WALLACE C. HUTTON, who has been an officer of The Seamless Rubber Company for 42 years, has recently retired from his post as vice president and treasurer. Born in Wargrave, England, Mr. Hutton came to New York as a child and was educated in schools there.

For fifteen years he was affiliated with the New York Produce Exchange Bank. In 1913 he joined the Seamless Rubber Company as treasurer. In 1917, when Seamless was purchased by the Rexall Drug Company he continued as treasurer, and subsequently was elected a vice president and director.

* * *

PROMINENT among the laboratory equipment used in the production of the polio vaccine developed by Dr. Jonas Salk and announced to the world recently, is the Waring blendor, manufactured by the Winsted Hardware Manufacturing Co., Winsted.

Best known for its household uses, the Waring blendor, which is produced in Winsted in various types and sizes, has also become an important element in many laboratories. The information that the Salk vaccine requires the use of blendors in its manufacture points to an even larger potential market for the mechanism.

* * *

APPOINTMENT of Shirley J. Murphy as chief industrial engineer of the Singer Manufacturing Company, Bridgeport, has been announced by Lawrence E. Hough, works manager. Mr. Murphy will head a newly formed industrial engineering department responsible for the operations of the standards system, work simplification program and job and salary evaluation.

Roy C. Raymond will succeed Mr. Murphy as manager of quality control.

* * *

H. W. McMEKEN has been appointed director of technical advertising and public relations of The Jarvis Corporation, formerly the Charles L. Jarvis Company, Middletown.

Mr. McMeken joined Jarvis in 1936 and was formerly purchasing agent and personnel manager.

* * *

AT THE ANNUAL MEETING of the board of directors of The Bris-

tol Brass Corporation held recently Roger E. Gay, president, was elected chairman of the board and given a leave of absence to accept the position of director, Division of Cataloging, Standardization, Inspection and Quality Control in the Office of Assistant Secretary of Defense (Supply and Logistics).

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Mr. Gay succeeds as chairman of the board C. T. Treadway, Sr., who has served in that capacity since 1951. He will continue his membership on the board, which he has served continuously since 1924.

During Mr. Gay's leave of absence, the Executive Committee and the board of directors will direct the affairs of Bristol Brass, with Joseph O'Brien, vice president and superintendent as operating head of the company.

Chairman of the Executive Committee will be Otto von Au, former president of the Accurate Brass Company, predecessor of The Accurate Brass Corp., a wholly owned subsidiary of Bristol Brass, and more recently a consultant to the new company.

Mr. Gay, who has been president of the American Standards Association for the past three years, and has been serving as part-time consultant to the Department of Defense, will now devote full time to the program of standardization for the unified armed services.

Mr. Gay was elected president of Bristol Brass in 1943 to become the youngest chief executive in the 105 year history of the company. He first joined the company in 1938 as assistant to the president, following several years with The American Brass Company.

* * *

CONNOR ENGINEERING CORP., Danbury, has recently published a new bulletin on high pressure air transmission. While cataloging the company's line of high pressure diffusers or, more accurately, combination valves and reducing chambers, the bulletin is virtually a textbook which undertakes to make available in one manual all current data on this new and still advancing air distribution technique.

Much information of value to the air conditioning, heating and ventilating engineer is provided, some of it never before published, according to the manufacturer. Where high pres-

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New Equipment in New Buildings at New Britain

Yes, the accent is certainly on new. There's a new pickling line, new mills, new anneals, new slitters, a new finishing and packing line, and new shipping facilities.

But there's still the touch of the old hand. Experienced steel men supervise production of cold rolled strip in gauges .065 and lighter up to 23-5/16 inches wide. Mill-wise operators roll heavier gauges — as much as .250 and as wide as 13 inches. Trained technicians check control of tolerances, finishes, and tempers. It's a great team at Stanley now — the new and the old working effectively together to supply Stanley Steel to meet all your needs.

A postcard or letter to the Stanley Steel Division, 836 Burritt Street, New Britain, Conn., and a *free* copy

of this illustrated brochure is on its way to you. Just write "Steel Folder" and "What's New at STANLEY STEEL" is yours by return mail.





A Division of The Stanley Works
STEEL • STEEL STRAPPING

TOOLS . ELECTRIC TOOLS . HARDWARE

sure air transmission may be used to advantage, engineering considerations, single and dual duct designs, typical layouts, velocity and pressure factors, duct sizing and construction, and sound control are among the subjects covered, with numerous illustrations, charts and selection tables.

* * *

ALLERTON F. BROOKS, chairman of the board of the Southern New England Telephone Company, New Haven, died of a heart attack in Spain, while vacationing there with his wife.

After graduating from Yale's Sheffield Scientific School, Mr. Brooks started his career 43 years ago as a telephone engineer's assistant. He later became supervisor of central office installation, special agent in the company's commercial department, commercial engineer and then cost and appraisal engineer.

Except for some months service as cadet in the aviation training corps during World War I, he continued in this position until 1926 when he became plant extension engineer. A few months later he became chief engineer.

When the late Harry C. Knight was elected president of the company in 1930, Mr. Brooks became his chief operating official as vice president and general manager. He directed operations through the depression years of the early 1930's and the rising defense activity as the decade ended.

On Mr. Knight's retirement in 1941 Mr. Brooks was named president. At the end of World War II the telephone company began its greatest growth. The following ten years saw the company approximately double in assets, employment and number of telephones served.

Mr. Brooks' business interests included service as a director of the Phoenix Mutual Life Insurance Company, Hartford; the Security Insurance Company, New Haven, the First National and New Haven Savings Banks and the Sheraton Hotel Corporation.

* * *

BURTON W. BARTLETT, chairman of the board of directors of Colt's Manufacturing Company, Hartford, has announced the retirement of B. Franklin Conner as president of the company. Mr. Conner has served as a Colt executive for 30 years.

Joining Colt's in 1924, Mr. Conner established the company's plastics manufacturing operation, of which he was general manager. In 1937 he was appointed vice president in charge of the Plastics Division, and in 1938 he was made general vice president.

Mr. Conner was appointed company president in 1949. During the past three years he headed up negotiations for the addition to Colt products of a unique equipment system for industrial packaging. He will continue to serve the company as a member of the Board of Directors.

* * *

A NEW WORLD'S SAFETY REC-ORD for the entire rubber industry of 7,801,624 man hours worked without a disabling accident has been set by the 5,500 employees of the Naugatuck Footwear Plant, United States Rubber Company, according to an announce-



RECORD-BREAKING NUMBERS—Holding aloft numerals representing the United States Rubber Co. Footwear Plant's accomplishment of the World's Safety Record are management and employees representing all areas of the Naugatuck Footwear Plant. Shown, left to right: Felice Kuvik, office; Raymond R. Brennan, mechanical; Anne Pawelchak, production supervisor Fuel Cells; E. W. Fossbender, general superintendent Waterproof Mill; W. E. Bittle, factory manager; Joseph A. Sarasin, shipping; Helen Stosuy, Waterproof Mill; G. P. Passabet, general foreman, Fabric Shoe Packing.

ment by W. E. Bittle, factory manager.

The Footwear Plant established the new record by operating since August 26, 1954 without a single disabling injury to anyone in the plant. The main factor in attaining this success, according to Mr. Bittle, is the cooperation of everyone in practicing and promoting safety throughout the plant.



THE RETIREMENT of Alfred G. Way as treasurer of the Fafnir Bearing Company, New Britain, has been announced by the company. At the same time Keith T. Middleton, secretary and counsel, was elected a vice president and treasurer succeeding Mr. Way, and Randolph B. Robert, assistant controller, was elected an assistant treasurer.

Mr. Way's retirement came after 43 years of service with Fafnir. He joined the company in 1912, a little more than a year after it was founded. In 1915 he was elected assistant treasurer and in 1919 a director. Four years later he became treasurer.



THE AVAILABILITY of a complete new line of Louvre-Pilot Light Combinations has been announced by The Arrow-Hart & Hegeman Electric Company, Hartford. The line includes both one and two gang combinations, with one combination featuring a Quiette Light Switch.

The manufacturer feels that this new line of Louvre-Pilot Light Combinations will find wide acceptance in homes, schools, motels, hotels, hospitals and public and industrial buildings. Using only a small amount of electricity, the combinations, situated at entrances and exits, at the bottom and top of stairways, and in dark corridors will, according to the manufacturer, prevent injury due to falls.

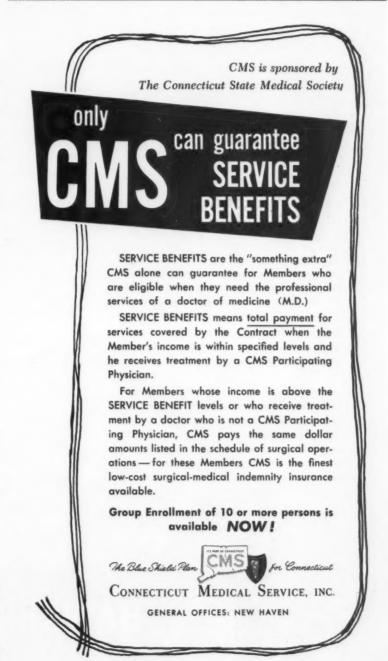


THE PURCHASE of the Watson Co. of Attleboro, Mass. by R. Wallace & Sons Manufacturing Co., Wallingford, has been announced by H. Stuart Stone, Jr., president of Wallace.

The Watson Co., founded in 1875, makes an extensive line of sterling flatware and sterling hollow ware. The Wallace company plans to continue the manufacture of these products in Attleboro.

A TEN-DAY "customer visitation" program, continuing the observance of its 75th anniversary was held recently by the Bullard company for representatives of customers in the United States.

The company's "diamond jubilee" celebration began with an open house for employees and their families, and included a "Civic Day" program during which 150 persons toured the plant.



HAWKRIDGE ...

big source of metals for small parts

Small parts by Waterbury Brass Goods Division, American Brass. Company . . . made from metals supplied by HAWKRIDGE . . . are used in electronic sub-assemblies and other components to insure that the end product will meet performance standards.

This is another example of the way New England industries use metals from HAWKRIDGE's fully-stocked warehouses. And there are good reasons why people like Waterbury Brass Goods Division depend on HAWKRIDGE as a source, Metals from HAWKRIDGE are right for the job. HAWKRIDGE'S complete stock insures that orders are filled according to specification. And strategic warehouse location insures overnight delivery to most points in New England.

So . . . whatever your needs . . . call the man from HAWKRIDGE today. He'll be glad to provide the right metal for your application. And, if you wish, he'll assist you with technical advice on your selection of metals for special uses.





BOSTON, MASSACHUSET

APPLICATIONS UNLIMITED

with steel from Hawkridge

Whether you're making electronic hardware or lipstick lifters, threading tools or header dies, you'll find that Hawkridge is your best source for steels. For Hawkridge carries the most complete line of steel for the metal-working industries in New England.

In addition, you'll benefit from Hawkridge's application engineering service . . . thoroughly trained and experienced steel men will assist you in selecting the right steel for your job.

Wherever you are in New England, write or phone Hawkridge Brothers for all your steel needs.

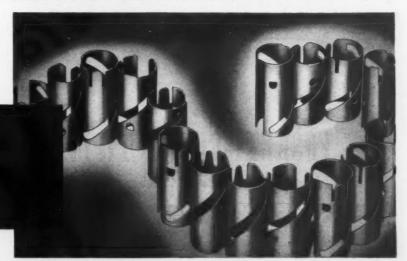
Steels for Plastic Molding
Drill Rods · Alloys · Titanium
High Speed Tool Steels · Hot Work Tool Steels
Hot and Cold Rolled Carbon Machinery Steels
Oil and Air Hardening Tool Steels
Water Hardening Tool Steels
Cold Rolled Strip · Stainless



HELI-COIL® Inserts for renewing worn threads are easily installed with this inserting tool made by HELI-COIL CORPORATION of Danbury, Conn. Steel for this tool is supplied by Hawkridge.



Cold heading dies — made from Hawk Header Die Steel supplied by Hawkridge — turn out thousands of products for General Mfg. Co., Waterbury, Conn.



Smooth lift for milady's lipstick is assured by these lifter cams made by Truelove and MacLean, Inc., of Waterbury, Conn., for lipstick cases. Much of the steel used in this product is from Hawkridge's complete stock.

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ISETT ATERBURY, CONNECTICUT

The Leisure Time Men's Club A Fellowship Haven for Retirees

(Continued from page 15)

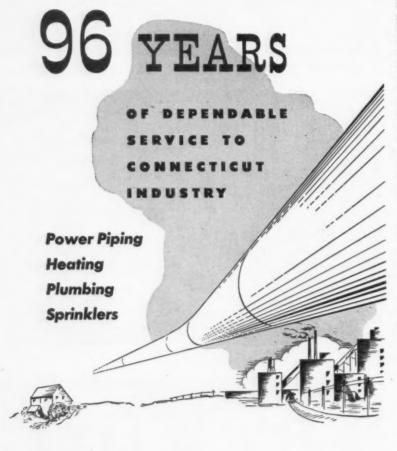
changed over night and he is at a loss as to what to do about it. We who have had this experience know this to be a fact. Here is where the Leisure Time Men's Club comes into the picture. Mr. Retired Man is groping around, looking for something to do, somewhere to go, and we put out our hand and say to him. "Come on in and join us. We know how you feel Pal. We've been through the mill. "Joining with us gives him an interest, something to look forward to each week. An opportunity to hob-nob with fellows who are in the same boat

as he is. You ask, is this good? We who know say "Yes," a hundred times "yes."

Again you may ask, are there any dues in this Club? How are you financed? The answer to the first question is "yes" and "no". When a man joins us, we ask him to take out a \$2.00 a year membership in the 'Y'. If he can afford it he does this, if he can't afford it (and many can't) he gets a membership card anyway and no one knows whether he paid for it or not. With this explanation you can see that the 'Y' is carrying most of the load. The cost of the refreshments served at our weekly meeting is paid by the members themselves on a voluntary basis in this fashion. We have what they call the "Worcester Box" which is a cigar box with a slit cut in the cover (the name derives from the "Dun Workin Club" of Worcester, Mass., who gave us a box of cigars to speed us on our way when we started). This is placed on the table each Wednesday and the fellows drop in a dime or more, if they have it, and it's O.K. if they don't. No questions asked and nobody knows who pays and who doesn't. This method keeps us solvent, nice plan, we think.

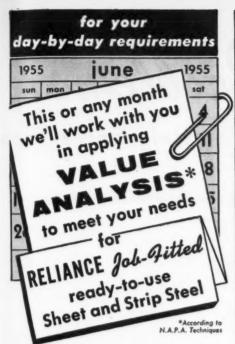
Why am I telling you all this? Because I am convinced that Industry, Labor, Business and the Professions should co-operate with us to the fullest extent. You ask what Industry can do about it. Well, as an example, here's what Pitney-Bowes is doing. They send us the names of their pensioners as they come along. Two or three other companies do this too. In addition to this Pitney-Bowes pays the \$2.00 membership fee for all their pensioners who join us. This is a nice gesture and is what I call 100% co-operation. I wish all our companies would do the

Since the Leisure Time Men's Club provides an up and coming, made to order, place for the man summarily disassociated from his regular vocation, to look forward to come to, where he can enjoy the fellowship of men who are in the same situation as he is, I feel that we are a cushion to absorb some of the shock of the sudden change in his way of life. Thus we are performing a service to the man, to the community and I believe to Industry as well. If industry generally would follow the example of Pitney-Bowes it would cost each company very little and would help us widen the scope of our activities.



The FOSKETT-BISHOP PIPING Co.

Piping Contractors Since 1858
NEW HAVEN, CONNECTICUT, SPruce 7-2338



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Can we be useful to you?

RELIANCE STEEL DIV. DETROIT STEEL CORPORATION

Processing and Distributing Plants

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Close-gauge Strip gives engine bearing maker

99.86%

on-the-job performance



Here's a customer who manufactures precision engine bearings. During 1954 we shipped him 1,225,589 pounds of DSC STRIP for "backs."

Widths ran from 4" to 9"; thickness, from .050" to .156". All gauge tolerances had to be held \pm .001" or .002" overall. That's "more restricted than standard" by as much as 66 2/3%. Standard tolerances for the specified sizes are .004" and .006" overall.

Of the total weight shipped all but 1,685 pounds proved right-onthe-nose for gauge, width, temper and finish... a score of 99.86% for on-the-job performance.

This tells the experience of only one of our customers to whom we shipped over 500 tons apiece last year. The fact is that three out of every five of such accounts scored DSC STRIP higher than 99% for job-performance and nearly half of them didn't reject a single pound or claim a dollar's allowance of any kind.

Whether your jobs call for standard or closer-than-standard thickness tolerance, light or heavy gauge, satin or bright finish, low carbon or high carbon spring steel . . . this is the kind of performance DSC STRIP gives you consistently when the tools, the job and the steel are properly mated.

Your nearest DSC Customer Representative will appreciate the chance to talk over with you the possibilities on your jobs.



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GENERAL SALES OFFICE-DETROIT 9, MICHIGAN

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Welded Wire Fabric

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IN FURTHERANCE OF THE METAL STAMPING INDUSTRY



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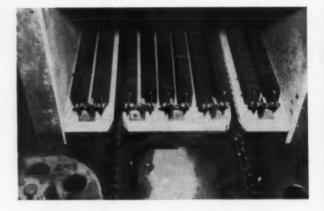
Production Problems?

Metal Sheath Electric Heaters Can Help Solve Them



This electrically heated molding press has cartridge heaters placed in holes drilled in the platen to provide uniform surface heating. Below, flexible, electric finstrip heaters, best suited to forced-convection heating processes, may be mounted on any surface.

When you want applications of heat, not exceeding 1000°F., there's a metal sheath electric heater to fit your requirement. These units can be bent or formed to any shape, cast into metal, wrapped around, located in drilled holes and grooves or spaced away from surfaces.



Thermostatically controlled, metal sheath electric heaters make the heating of liquids, air or solids an easy matter.

Easy to install . . . cheap to maintain . . . able to withstand vibration and with precise, automatic temperature controls, rugged metal sheath electric heaters have proven of unlimited value in thousands of applications.

For a better product at lower cost . . . for top performance day in and day out, you can rely on the accurate response and uniform distribution of electric heat.

Your Industrial Power Engineer is the man to see!

The Connecticut Light and Power Company
The Hartford Electric Light Company

The Connecticut Power Company
The United Illuminating Company

WITH OUR ADVERTISERS

Reporting news about Connecticut Industry advertisers and their products.

PURCHASE of the complete line of Rockwell (Delta-Milwaukee) Hydraulic Drill Units from Rockwell Mfg. Co., Pittsburgh by the Hartford Special Machinery Co., Hartford, has been announced in a joint statement by both companies.

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Hartford Special has assumed the manufacture, sales and servicing of the Rockwell units in its new Simsbury

According to Hartford Special management, the acquisition was made to round out Hartford's present line of mechanical and hydraulic drill units and lead screw tapping units. Also, it adds another component to Hartford Special's projected plan of making it possible for manufacturers to build their own high production special purpose machines by supplying them with the basic components such as power units, bases and index tables.



HUGH S. FIFIELD, president of The American Microfilming Service Co., New Haven, has been elected treasurer and a director of the National Microfilm Association at that organization's annual convention held recently in Boston.

The two-day meeting, held at the Sheraton Plaza Hotel, was attended by executives of the microfilming industry from throughout the United States and Canada. The Armed Services, government agencies and large industrial concerns were represented. Papers were presented covering new developments in all phases of microfilming and its use, and the latest model microfilming equipment of major manufacturers was exhibited.

Mr. Fifield has been a member of the national organization since 1953 and has headed The American Microfilming Service Co. since its formation three years ago.



A NEW 26-page bulletin describing the complete line of liquid level gauges for indicating, recording, controlling and telemetering has been released by The Bristol Company, Waterbury.

The illustrated, two-color bulletin shows float-type, pressure-type, differential pressure-type and bubbler-type

Now! Low cost MICROFILMING

Expansion of our facilities . . . incorporation of additional filming and processing equipment permits drastic reductions in cost of microfilming office records in our laboratories. It will also result in better service on records filmed on your premises.

Microfilming protects your vital records, reclaims costly space wasted for storage. And now the many advantages of microfilming are available at new . . . low prices.

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412 TEMPLE STREET • NEW HAVEN • CONN. • TEL. • SPRUCE 7-3657

liquid and water level gauges, in strip and round-chart models.

A new weatherproof case is shown for the 8 and 12-inch round chart recorders and controllers. These are designed for surface or pole mounting outdoors where the instrument will be exposed to all types of weather.

Engineering data on the choice of the proper bulb, and instrument for a given installation are presented, as well as installation information on liquid level telemetering and remote control. Copies of bulletin L 701 are available on request from the company.

* * *

A NEW, truly modern deodorizer designed for many uses has been announced by The C. B. Dolge Co., Westport, manufacturers of chemicals for maintenance. Called "Rounds", the cake-type deodorizer features a new, locked-in aroma that lasts until the aromatic material is completely vaporized.

To extend the usefulness of "Rounds" to unlimited possibilities an easy-touse wire hanger is included with each package, along with clear instructions and suggestions.

* * *

THE REMSEN ADVERTISING AGENCY of New Haven has been appointed by Sears, Roebuck and Company of Chicago to handle the national advertising and promotion of its line of sporting firearms, according to William E. Mortison, Jr., agency president.

The agency has been engaged to prepare a national advertising campaign for the J. C. Higgins line of rifles, shotguns and revolvers that will appear in all the major outdoor, men's and sports magazines this fall. The firearms advertised will be sold in the company's retail stores throughout the country and through its mail-order catalog.

According to Mr. Mortison, the selection of the Remsen agency by the Chicago mail-order house will bring added business to the Connecticut area in the form of services and supplies that would ordinarily be bought in New York or Chicago.

The New Haven agency, which was established more than forty years ago, also serves a large number of national advertisers of consumer and industrial products in the Connecticut-New York

area.

THE HENRY SOUTHER ENGINEERING CO.

Engineering & Chemical Service

Water Purification

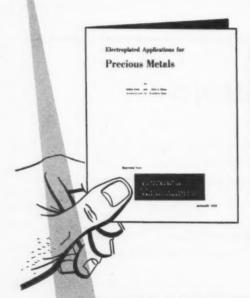
Industrial Waste Disposal

Research Facilities for Industry

Hartford.

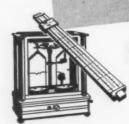
Conn.





this free booklet gives you the facts

on plating with gold, silver, platinum, rhodium, and palladium... tells how Harper-Leader's precious metal plating whips corrosion, friction, low conductivity, and other problems — permanently. It's based on our technical staff's years of experience in applying their specialized knowledge of metallurgy and electrochemistry to a wide variety of problems and parts. A copy is yours for the asking.



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They're giving you swifter, stronger planes

The aircraft people are planning far ahead . . . for you. Right now, they can whisk you to London overnight — and they're getting ready to do it in half that time. They've translated great distances into a few hours. That's important for your convenience — very important for your protection. The whole great aircraft industry is ready for anything today, always getting ready for tomorrow, always ahead of your needs.

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These are excellent qualities to look for, too, when you're deciding on your bank —

qualities you'll find here at The Connecticut Bank and Trust Company. You'll find our officers ready and able to sit down with you and tackle your present problems vigorously ... and you'll find a farsightedness that can look far ahead with you to your future needs.

Whether you're concerned with the financial problems of a business, large or small, or whether your banking problems are mainly personal, banking with The Connecticut Bank and Trust Company will be a very satisfying experience for you.

THE CONNECTICUT BANK

AND TRUST COMPANY

21 offices in 13 Connecticut communities

FIRST instrument system that carries out BASIC-GRAPHIC PANEL idea completely!

A WIDE SELECTION: For example, there are 35 receiver and 34 controller models and the widest variety of transmitters on the market. A model can be found among these that will exactly meet any requirement.

FULL PLUG-IN SERVICE: Change recorder to an indicator or vice versa in 10 seconds with ABSOLUTELY NO INTERRUPTION WHAT-SOEVER TO AUTOMATIC CONTROL.

Pull complete chassis out (one-piece chassis – no tools required). With chassis removed you get the same automatic control as before.

Change from one model to another or if trouble is suspected in a plug-in unit, the doubtful unit can be replaced by a spare while the suspected unit is checked in the service shop — out-of-service time is thus eliminated.

CONTINUOUS VALVE POSITION INDICATION on same instrument scale as set point scale, gives continuous data on control valve position—makes "bumpless" transfer possible simply by matching pointer positions—no need to read actual scale values—minimizes reading errors—speeds operations.

SCALES ARE SCIENTIFICALLY DESIGNED for instant, error-free readability — a new degree of close-up, as well as distance readability. Write today for more details. The Bristol Company, 113 Bristol

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METAGRAPHIC INSTRUMENTS MEASURE, RECORD, INDICATE, AND AUTOMATICALLY CONTROL

Pressure • Vacuum • Absolute Pressure
Differential Pressure • Liquid Level • Flow
Temperature and • Mechanical Motion



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METAGRAPHIC TRANSMITTER

SUPPLIED IN A VERY WIDE VARIETY OF SPANS AND RANGES: For example, absolute pressure instruments are made in ranges as low as 5mm mercury absolute. Pressure instruments as low as 5 inches water to 10,000 psi. Over-range protection available up to 400% overrange.

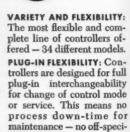
NO INTERRUPTION WHATEVER TO AUTOMA-TIC CONTROL when receiver chassis is removed.

OFFERED FOR UP TO THREE MEASURED VARIABLES — with air pressure regulators or air loaded regulators — three-position manual-automatic transfer valves for automatic control and six-position (on the same knob) transfer valves for cascaded control.





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AUTOMATIC CONTROLLING, RECORDING AND TELEMETERING INSTRUMENTS



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TRANSPORTATION

By EDWARD M. MAMULSKI Traffic Manager

Summary of The Cabinet Committee Report on Transport Policy and Organization

HE long awaited report of the Presidential Advisory Committee on Transport Policy and Organization was made public on April 18. This committee reported that except for the areas served by water carriers, the railroads had virtually a monopoly in the intercity transportation field up to about 1920. Since that time, the private automobiles, the motor carriers, and air carriers have encroached upon this privileged position to the extent that the transportation business today is a highly competitive one. During this later period our govern-ment intensified its regulations of transportation on the historical assumption that it is a monopoly. As a result of these circumstances the common carrier segment of our transportation industry has borne the greatest burden of such losses. The estimated loss as a result of this dislocation amounts to one billion dollars annually. These losses are eventually paid by the consuming public. Therefore, prompt and decisive action should be taken.

Obsolete Regulation

"In many respects, government policy at present prevents, or severely limits, the realization of the most economical use of our transportation plant."

Recommended Actions

"The major objectives of the following recommended actions and revisions of public policy affecting transportation are:

 Increased reliance on competitive forces of transportation in rate making in order:

- (a) to have transportation enterprises function under a system of dynamic competition which will speed up technical innovation and foster the development of new rate and service concepts; and
- (b) to enable each form of transport to reflect its abilities in the market by aggressive experimentation in rates and service in order to demonstrate to the full its possibilities for service to the shipping and traveling public;

Maintenance of a modernized and financially strong system of common carrier transportation;

- 3. Encouragement of increased efficiency and economy in the management of all transportation services in order to give the ultimate consumer the benefit of the lowest possible transportation costs; and
- Development of an efficient transportation system for defense mobilization or war."

Declaration of National Transportation Policy

The National Transportation Policy should be revised so that common carriers are given greater freedom of regulation and that the Commission should act as an adjudicator and not as a business manager.

Increased Reliance on Competitive Forces in Rate Making

(a) Maximum-minimum rate con-



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"SUPER - SPACERS"

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Over 40 Years of Service to Connecticut Manufacturers



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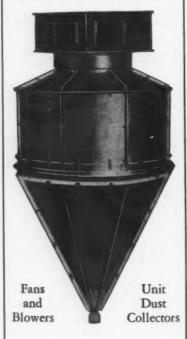
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The provision in the act which authorizes the Commission to prescribe the exact rate should be abolished. This provision is highly objectionable by carrier management because the commission substitutes its judgment for that of the carriers.

(b) Suspension Powers

The suspension period should be shortened to three months. If a carrier protests a change in rates, the burden of proof should be placed upon such carrier protesting the change. However, when a shipper protests a change in rate the burden of proof should be on the carrier proposing the change.

(c) Long and Short Haul Clause

The clause should be removed from the Act which requires rail or water common carriers to obtain prior approval from the commission, before they may charge less for a longer distance than for a shorter distance over the same line or route in the same direction, when the shorter distance is included within the longer distance, and it is necessary to meet actual competition provided the charge is not less than a minimum reasonable rate.

(d) Volume Freight Rates Volume freight rates should be made lawful when they are based on differences in cost and are established to meet competition.

A Modernized and Financially Strong System of Common Carrier Transportation Must Be Maintained

(a) Private Carriage

The definition of the private carrier by motor vehicle should be changed in order to prevent for-hire transportation operating as so-called private carriage.

(b) Contract carriers

The defintion of the motor and water contract carriers should be changed so that actual rather than minimum charges should be filed with the Commission.

(c) Bulk Commodity Exemptions Repeal the provision in the Act which exempts water carriers from regulation when they handle not more than three bulk commodities.

(d) Freight Forwarder Associations Definite statutory standards should be set up to determine which associations should be exempt and which ones should be regulated.

(e) Special deficits

The Commission should be given the power to abandon unprofitable trains when state regulatory commissions fail to act because of opposition from local interests provided such revenue loss unduly burdens interstate commerce and that reasonable adequate service is available in lieu thereof.

(f) Agricultural Commodity Exemptions

The Act should be reworded in such a way as to limit the list of commodities which are exempt from regulation.

Special Governmental Rates

Statutory provisions should be changed in such a way as to preserve special government rates to the United States, the States, and Municipal Governments and at the same time overcome the present abuses. Such rates should be subject to all provisions of the act except suspension and long-and-short-haul provisions.

Action

Representative Priest, Chairman of the House Committee on Interstate and Foreign Commerce stated that it appears doubtful if "any extensive consideration" would be given to these recommendations in the present session of Congress.

THE LAINVILLE LECTRICAL RODUCTS CO.

MACHINE TOOL CONTROL PANELS

CONTROL CENTERS

NEMA and JIC Specifications

DISTRIBUTION SWITCHBOARDS AND PANELBOARDS

Commercial, AIEE and Military Specifications

miller phosphor bronze is used in the manufacture of thousands

is used in the manufacture of thousands of products essential to the American Economy, because of its outstanding characteristics:



More than a century of metal fabricating experience is behind MILLER PHOSPHOR BRONZE. Strips or Rolls—whatever your requirements, you can depend upon your specifications being rigidly adhered to.

THE miller COMPANY

ROLLING MILL DIVISION, MERIDEN, CONN.



WINDER – Blanche's job involves winding single cotton yarn from spinning bobbins to wooden cones. The result is a long continuous strand of yarn used as a supply package in doubling yarn. Blanche started with the company as a learner on combers in the Carding Department, was later transferred to her present position. Isabelle started as a learner on combers —was also transferred later to the Single Winding Department as a winder.



BLANCHE AUGER

-Born in

Hardwick, Vermont,
the daughter of
Canadian-born
Charles Auger, and
Massachusetts-born
Lucille Auger,
Blanche attended
Windham High School
here in Willimantic.
She and sister, Isabelle,
started working for
American Thread in
1942.



THE PEOPLE BEHIND the PRODUCTS

At American Thread

Probably the most important factor in the quality of any product is the people who make it.

This series is designed to let you meet some of the citizens of Willimantic who have been asked to help make the thread and yarn products which are considered among the finest made anywhere in the world.



ALL THE AUGERS—Blanche, Isabelle, and Mrs. and Mr. Auger assemble 'round the piano in the living room of their home at 19 Valley Street. Most of Blanche's free time now is spent working for the Red Cross. Mr. Auger worked for American Thread as a Blender Tender from 1941 to '47, now manages a retail store.



TO DAB OR NOT TO DAB?—Blanche seems just a bit uncertain about whether she should put just a touch more carmine on her canvas. Blanche began studying art under John Levitsky at Windham High, continued under Langdon Khin at Willimantic State Teachers College, is now taking a correspondence course from the Famous Artist School, Westport.





PUBLIC RELATIONS

BY A. F. KACYNSKI Public Relations Director

HOUSE magazines and newspapers are becoming company sales tools. Companies are developing their magazines and newspapers into workhorses instead of just megaphones of unknown values. Up to now the worth of these publications was usually said to be of intangible value.

Today company publications are being used to drum up company business, cut plant accidents, push sales contests, to tell employees about the aspects of their jobs and to fight plant waste. Where company magazines once fired shotgun blasts, which might hit something of value—today these publications are aiming rifleshots at specific targets and are taking home cash prizes. Company editors are turning away from the old hit or miss formula and are showing management that these publications have dollar and cents values.



Who are our (industry) publics? Why is management interested in public sentiment? On that sentiment is based the chance of company failure or success. Management recognizes that it has stewardship responsibilities to everyone affected by the business: shareholders, customers, the public, employees and suppliers. Management must manage in the balanced best interest of all. Why is management interested in these five publics?

To their customers they have the responsibility of delivering constantly better products at reasonable prices.

To employees, management has the responsibility for providing suitable working conditions and a fair pay according to their relative contributions for skill and effort which can be rightfully expected.

To their suppliers, management must, of necessity, be interested in their business health—for a good supplier is one who is making a profit and making progress in his business.

To the shareholders of the company, management has the responsibility for good stewardship in the handling of the savings that have been entrusted to them. The shareholders have a right to expect a fair return on their investment and anticipate that their investment will appreciate in value as the business grows and part of their earnings are reinvested to expand the business.

Finally, any corporation or business has a very great responsibility to the public. Management knows that it would not be possible to have the best employees, good employee relations or good local operations in the absence of good public or community understanding and approval of the company and their activities.

Nothing written here is new. What is new is the understanding by employers that they must not only do these things, but that they must also make sure that everyone knows that they have, and how they did it, and that they are continually trying to improve and that in their achievements they are acting to serve the best interests of the society of which every company is a part.



The free enterprise system is not difficult to sell. As a matter of fact, it doesn't need a selling job—the story just needs telling. It's a human story and this is what we mean:

A local wholesale confectioner had received an order for \$10.00 worth of candy bars from the Horsie Hollow Candy Shop. It was a first order and when the credit manager didn't find the name listed in the reference book, he phoned the Dun & Bradstreet of-

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Blowers • Valves
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Indicating • Recording
Time—Temperature
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For further information write

ETTER ENGINEERING CO.

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fice for a report on the venture.

The reporter assigned to the case located the concern and its busy proprietors on a dirt road just off a main highway. He interviewed the owners and wrote a report, which was forwarded at once to the wholesaler. It informed the wholesaler that the enterprise was operated as a partnership by two neighbors who were both "eleven years of age and unmarried." The reporter also observed that "although the owners are men of

limited means, they have a high standing in their community."

The financial statement indicated assets of \$13.25 in merchandise and cash, with a valuation of \$35.00 for the building consisting of a remodeled turkey coop. The partners were reported as experienced with a five-year record of selling lemonade and cookies with their home pantries as the principal sources of supply.

There was no indebtedness, as their

mother's terms were strictly C.O.D. The wholesaler took a more liberal attitude and shipped on regular terms. The bill was paid in ten days, and the wholesaler opened an account on his ledger sheet for the "Horsie Hollow Candy Shop."

Conn. Machine Tool Builder Turns Book Publisher For Second Time

(Continued from page 8)

Grinder, the last of which opened up an entirely new subject area—linear form grinding.

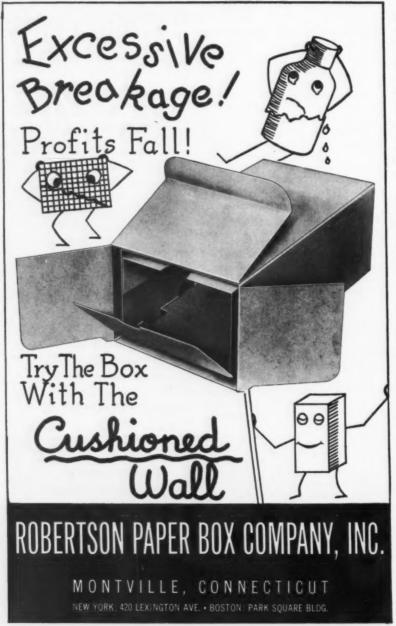
The wealth of new material planned for "Holes, Contours and Surfaces" meant that several hundred new photographs had to be taken or procured and that dozens of new drawings had to be made. These time-consuming and costly tasks were undertaken by Moore even though the company was aware that it could have reprinted and sold several thousand additional copies of its first book.

President Moore and his Chief Engineer, Frederick C. Victory, prepared the text and selected all the illustrations with the assistance of its advertising agency. The same team that put together "Precision Hole Location" almost a decade before was re-assembled to work on the new book.

There is every reason to believe that "Holes, Contours and Surfaces" will at least approach the success of Moore's first book and, in doing so, will keep the company ahead of its competition.

Of course, Moore's books are certainly not the "be-all and end-all" of the firm's merchandising program. Instead they have been planned as integral parts of the over-all advertising and marketing formula. Businesspaper advertising, publicity and sales catalogs must all have a place in such a program. In industrial sales promotion, there is no single secret weapon—not even a book.

Today, more than 2,500 precision machine tools built by the Moore Special Tool Company are in use in outstanding plants throughout American industry, as well as in factories all over the free world. In its comparatively short 30-year life span, Moore has gained a world-wide reputation as an outstanding machine tool builder and tool and die manufacturer. Its record is one more reason why Connecticut can rightfully be called the nation's Accuracy Headquarters.





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SPOTLIGHT ON THE FUTURE*

By CHESTER F. OGDEN Manager of Purchases Detroit Edison Company Detroit, Michigan

General Business Conditions

Business is good and May is a banner month. So say the reporting Purchasing Executives. Three items stand out:

1—Production is high. 52% report an increase from last month, and the 5% telling of lower production say its is only slightly so.

2—New Orders are good. 54% report an increase over April.

3—Competition continues keen, despite the high production and good order situation.

Looking to the future, there is general optimism. 33% expect the second half of 1955 to be better than the first half, and 42% expect it to be the same. The 25% who predict that it will be worse are not looking for a major downward movement but, rather, state that they expect a breathing spell largely as the result of third-quarter industry vacations and possible slackening of automotive sales due to model changes and high first-half production.

There is little disagreement that the second half of 1955 will be substantially better than the second half of 1954, 79% say it will be better and only 4% worse. Purchasing Executives think there will be little difference in the business level between the third and fourth quarters of this year.

Prices are inching upward; employment is excellent, and inventories are still being modestly bolstered. There is a general feeling that possible strikes and automotive sales may be the key to future conditions.

Commodity Prices

Prices are following a gradually upward movement that has persisted for the past several months. The same number of reporting members this

*Composite opinion of purchasing agents who comprise the N.A.P.A. Business Survey Committee, whose Chairman is Chester F. Ogden, Manager of Purchases, The Detroit Edison Company, Detroit, Michigan.

month, 54%, as in April, indicates that prices are still advancing, while only two members reported general price decline.

Price increases seem to be reflecting higher manufacturing and distributing costs, rather than any marked increase in basic raw materials. In many cases, these increases have been delayed or have been less than actual increased manufacturing costs, due to the keen competitive situation. Copper is still one of the items, pricewise, of greatest concern.

Inventories

There is a continued willingness to add to stocks on hand. 32% of the reporting Purchasing Executives state that they have increased inventories. The 19% reporting lower stocks, is the smallest number reporting reductions since July, 1950. Again, however, there is definite indication that those showing increases have not embarked on large inventory build-up or speculative buying programs, but,

rather, are principally bolstering stocks to take care of increased production schedules.

Employment

Not since mid-1950 has the employment picture been so bright. Only 4% of the committee members find their employment rolls down from last month. In scattered areas, the demand for skilled production help and high-grade clerical employees continues to exceed the supply. Some report concern over the graduate engineer shortage and expect only partial relief from the college crop this June.

Buying Policy

To give a more comprehensive picture of buying policy, this month we secured separate reports on production materials, MRO supplies, and capital expenditures. On production materials, 92% of our reporting members are covering their requirements for 90 days or less. On MRO supplies, 98% are operating within this same 90-day range. Only when we get to capital equipment, where deliveries are often long, do we find any substantial advance commitments.

Specific Commodity Changes

Up were: Copper, zinc, taps, drills, reamers, cutting tools, machine tools, hand tools, electric motors, paper and paperboard, corrugated boxes, linseed oil and lumber.

Down were: Steel scrap, mercury, automobiles and some foods.

In short supply: Copper, nickel, aluminum, steel sheets and plates, stainless steel, cement, titanium, dioxide and phthalic anhydride.



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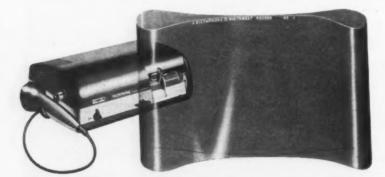
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BUSINESS PATTERN

A comprehensive summary of the ups and downs of industrial activity in Connecticut for the thirty day period ending on the 15th day of the second previous month.

BUSINESS activity in Connecticut, at 15% above normal in March, remained unchanged from the preceding month. This favorable standing reflects moderate improvement since the beginning of the year and is the highest level since June 1954. Manufacturing employment, manhours and freight shipments have recorded noticeable gains in recent months.

Industrial activity in the Nation continued the advance of the last seven months during which time it increased from a fraction of a point below normal to the March level of +13%. The rise Nationally has been paced by the production of automobiles and steel.

Unemployment Down

The improvement in Connecticut business activity has had a favorable effect on the number of people out of work in the State. According to figures released by the State Department of Labor, total claimants for unemployment benefits dropped to

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29,000 at the close of March. Initial claims for the same period, at 3,500, were also relatively low.

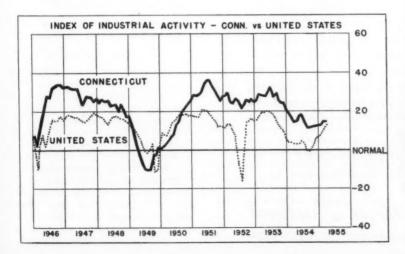
Employment Up

Employment in Connecticut factories fell off noticeably in the first half of last year but the decline was checked and there has since been a slight recovery. With an increase of 2,000 in March, manufacturing employment stood at 416,000, approximately 15,000 above the low point of last July.

Non-manufacturing employment has registered a moderate increase during the last twelve months. At the present time there are about 431,000 in non-manufacturing industries compared with 419,000 in March 1954.

Hours and Earnings Rise

Average hours worked by production workers in Connecticut factories are somewhat higher than they were a year ago, 41.4 vs. 40.2. During the same period, basic hourly earnings have risen moderately to \$1.79 from \$1.74. Because of the higher basic



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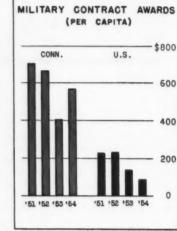
EAST AND WATER STREETS NEW HAVEN, CONNECTICUT wage and the slightly longer work week, average weekly earnings in March were \$77.00 compared with \$71.96 a year earlier.

Military Contracts

One of the contributing factors to Connecticut's prosperity in recent years is revealed in the summary of Military Prime Contract Awards recently released. This report shows that for the last four years this State, with 1.3% of total population, received 4.6% or \$4,711,765,000, of the total contract awards. On a per capita basis, Connecticut led all other States in each of the four years.

The accompanying chart shows per capita awards for this State and the Country for each year beginning with

The importance of Connecticut as a key state in the preparedness program is reflected in the 1954 per capita totals, which show a 41% increase from 1953 for the State, while the Nation shows a decline of 41%.



Construction Strong

In March, Connecticur's construction industry continued to provide strong support to the State's economy. Because of the square feet of floor space already contracted for, residential and non-residential building in progress were at record levels for this season, and it appears that 1955 will be another boom year for the construction business.

While new housing starts are currently quite strong, some question exists as to whether the present residential building pace can be maintained in view of the currently developing feeling that mortgage arrangements have been too lenient.

Connecticut Telephone & Electric Co. A Pioneer in Connecticut

(Continued from page 14)

material can again be sent by telephone to the receiving dock while being recorded on a dictation machine at the same time, and the final destination of the material in the plant can be marked on the material and the material sent out within hours after having been received.

Through the combination of loudspeakers and telephones in the same system, executives and other designated persons can use their private dial phones as microphones, to deliver an-

(Concluded on page 54)



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BUSINESS TIPS

from

School of Business Administration
University of Connecticut

Automatic Office - Fact or Fable ?

By HARRY D. KERRIGAN*

the key to office automation, derives its significance from the way it conserves man's energy, lightens his load, and speeds up his efforts. Since all mechanized devices possess these attributes, the differences between them are only relative. Each advance in the devices has raised the level of achievement to a higher rung of the ladder of functional usefulness.

Lower Rungs of the Ladder. At the bottom of the ladder of functional usefulness of mechanical devices lies the adding machine. On the next higher rung is the calculator, desk models, almost as familiar in offices as the adding machine. The vast and varied fields in which these machines are found testify to their universal services.

The Middle Rung. Moving up, the next rung is represented by a class of machines variously known as posting machines, typewriter-bookkeeping machines, and billing machines. These machines typically "post" or write up forms, documents, and accounts; nearly all of them possess the "adding machine" feature, which enables them to add and subtract figures and print the answers, as well as typewrite descriptive information (words and symbols).

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Higher Rungs. Higher up is punched card machinery. These usually come in sets of several machines. The smallest complement is made up of three machines: a "punch", a "sorter", and a "tabulator". Theoretically, almost any task in accounting or record-keeping can be performed on a set of these machines. So nearly complete is the automatic nature of each machine, that

all of them operate almost entirely by themselves. To illustrate, a "tabulator" can automatically: print words and symbols; add, subtract, figures and print the answers, spacing to the correct columns; and finally space down to the next line to start another writing operation. All this is done so fast that one model of a tabulator in use by a department store can produce, in an hour's time, 500 customers' monthly statements, each statement having, on the average, five item lines.

The highest form of functional usefulness is a machine system referred to as "electronic computer" or "electronic data-processor". This machine system is a combination computing and writing mechanism, with a speed capacity so great that it has to be expressed in terms of a thousand of a second.

Experience with the electronic dataprocessor has been longer in applications involving higher mathematics than in the business field. Adoption of this machine system for business uses has been slower because of the basically more complicated requirements. Problems of higher mathematics typically call for (1) a small amount of raw data-the input, (2) thousands of computations, and (3) a few brief answers-the output. Problems of accounting or record-keeping, on the other hand, usually require (1) a large amount of raw data-an input of perhaps thousands of transactions, (2) simple additions and subtractions, and (3) answers in elaborately classified detail-the output. Although experience with the electronic data-processor in business uses is less than five years, it has been an outstanding success wherever it has been installed.

The electronic data-processor is



A large new plant, ultramodern equipment*, fast service, plus an interested "know-how" staff make Sargeant & Wilbur stainless steel heat treating services worth money to you.



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^{*} Professor of Accounting

truly a "system" of integrated parts capable of handling automatically a complete sequence of steps of a particular task. This ability to integrate a series of steps represents a tremendous advance in machine method; it is an important a feature as the system's speed.

Electronic Accounting—a Field Case. Following is an illustration of how an electronic data-processor performs in action. It is a tale of just how one model performed when first installed in 1954. The task in the illustration is to produce weekly payroll checks for some 12,000 employees of a company.

Preparatory to the use of the electronic data-processor, a number of tasks must be accomplished, as follows. Daily, 75 timekeepers assemble information for each employee bearing on such matters as hours worked, class of work done, and stated rates of pay. The information so assembled is then punched onto cards by four persons, each of whom operates a card "punch", long a familiar machine in punched card procedure. The punched cards are next fed into a "converter", a machine which automatically "reads" the cards and transfers the card information to a magnetic tape. This magnetic tape now holds information relating to the current week's payroll. A second magnetic tape, similarly prepared from punched cards, gives certain "background" information on each employee; information includes-name, employment number, social security number, number of dependents, union membership, fixed and variable pay deductions, etc.; this tape also contains certain year-to-date figures, such as hours worked, and gross and net wages.

Finally, since the data-processor does only what it is told to do, every stage of the automatic processing must be controlled by preparing, in advance a set of detailed instructions for it to follow. In the task illustrated, some 6,000 instructions had to be formulated and put on a magnetic "instruction" tape. This work is called "programming"; in the instant case, it required three persons a period of sixty days to program the task completely. The instruction tape is placed in the data-processor's memory chamber. The cost of programming a particular task is amortized over the weeks or months during which the programming remains valid.

Fed with the input data on the two magnetic tapes containing payroll information, and equipped in its memory chamber with a tape giving detailed instructions on what to do, the data-processor performs automatically all of the following (for each employee):

 Compute gross pay; make fixed and variable pay deductions; calculate net pay (amount of pay check); update the cumulative data.

II. Record pay-check information on a new magnetic tape.

III. Print pay-checks using the information "read off" the magnetic tape created in "II".

The cost of producing 12,000 paychecks with the electronic data-processor is 1½ cents per check; to this must be added 20 cents more for all other costs. The running time to produce the 12,000 checks on the data-processor is six hours. The total cost of 21½ cents per check compares with \$1.20 per check which the company incurred before using the data-processor—a drastic reduction of cost.*

Size of Company. How large must a company be to afford an electronic data-processor? Although the machine system in the above illustration is comparatively large, smaller ones are available. Experts say that any company with employees numbering no more than a thousand can probably justify one of the smaller models. Above that, the larger the company, the greater the prospect for economy by using one of the larger models. Some experts optimistically predict that within five or ten years, data-processors will be put on the market that will have great appeal as cost-savers even to companies with but a few hundred employees.

The Trend Toward Automated Operations. Automated operations of office tasks began humbly but earnestly with the adding machine. Since then, the areas for such operations have progressively increased with each advance of machine method.

The trend toward greater and greater mechanization of office work has continued without pause; sometimes, as in the past ten years, the trend has accelerated sharply. It is of course true that this trend cannot be expected to lead to a completely automatic office; an office of machines and no people is as impossible to imagine as an office of people and no machines. Yet the degree of mechanization which is

found, or is practically feasible, in the office of 1955 must have seemed fantastic indeed to the early builders and users of office machines. The automation facts of 1955, in other words, could only have been fables fifty years ago.

Conn. Telephone and Electric Pioneers in Communications

(Continued from page 52)

nouncements or talks to all personnel at appropriate times, or to page persons away from their desks.

Distribution Method

Apart from the uniqueness of the entire new concept of Integrated Communications is the method in which these systems are made available for sale to the ultimate consumer. Connecticut departed from the normally established channels of distribution, whereby distributors supply the needs of local dealers in the field and established authorized sales and service agencies in all key metropolitan areas throughout the country. Because of the broad range of coverage and the completeness of the services which are made available through Integrated Communications, Connecticut felt the need of having communication specialists not only sell and service their systems but also act in the capacity of communication analysts to aid executives of top management solve their present intercommunication problems. In contrast to a demand item such as electric and electronic appliances which are normally sold through a dealer-distributor channel. Connecticut's Integrated Communication Systems are tailored to fit the exact needs of a particular business and as such require the expert analysis and service of communication specialists. By establishing a Franchise Plan, which enables a capable individual to develop a new business exclusively devoted to sales and service of intercommunication equipment, Connecticut is able to bring factory trained analysis and service down to the level of the ultimate consumer without going through distribution channels which would raise the cost of the product for the con-

Today, Connecticue's Integrated Communication Systems are sold to industry, institutions and general business throughout the country through specialists who can analyze managements communication problems and recommend the proper intercommunication system.

^{*} The electronic data-processor used in the illustration is known as UNIVAC, a general-purpose computer built by Remington Rand, Inc.

ACCOUNTING HINTS

Contributed by the Waterbury Chapter National Association of Cost Accountants to stimulate the use of better accounting techniques in industry.

Reduction of Costs With Respect to the Annual Physical Inventory

≺HE taking of a physical inventory of all raw materials, scraps and stock in works has always been considered a necessary function at some time during each fiscal year. The cost of taking such an inventory has been the topic for periodic dis-

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When it came physical inventory time this year, our production people, in cooperation with our accounting personnel, agreed that we would endeavor to effect greater economies in the cost of taking the annual inventory. Under present conditions in our various mills, it was felt that a considerable amount of pre-inventorying could be done during the few weeks immediately prior to the annual inventory shutdown for mill vacations and physical inventory taking.

It was the consensus that this work could be done as a "fill-in" job during slack periods in the few weeks prior to shutdown with little particular added cost. It was therefore decided to sanction a certain amount of pre-weighing on such stock where it was felt that this could safely be done without impairing the accuracy of the inventory as finally recorded. It was deemed important to bear in mind that no item should be pre-inventoried until it appeared that there would be no withdrawals or further fabrication of such material until after the mills had resumed operations after the shutdown. In this category, we elected to include raw material, scrap and stock in works. With respect to raw materials, we pre-inventoried all unbroken lots only. In our Scrap Room, we pre-inventoried our large bins of turnings which were considered as surplus and where there would be no possibility of disturbing such bins until

after the physical inventory. Additionally, with respect to scrap, there were numerous containers of various alloys of scrap which were not needed for current consumption in the Casting Shop, either due to the fact that we were not casting such alloy, or because we had a surplus of such accumulation. Coming down to our stock in works, our pre-inventorying was confined to our finished stock racks. It has been our practice on finished stock to weigh and tag each bundle as it passed over the conveyor scale at the finishing operation. In addition to the regular tag placed on the strapping, we used a round, Dennison gummed sticker which was placed on the rod in the center of the bundle as far as the rod stock was concerned. As these bundles were placed in our finished racks, they were piled so as to have the gummed sticker visible at all times. On our tube stock, tags were placed on each sling of such material and were visible for pre-inventorying purposes. When it came to our Sheet Metal stock, the pre-inventorying work was confined to the casting bars only, with the weights of each iron of such stock being painted on the top bar of the iron by our casting shop people immediately prior to the movement of such material from the Casting Shop to our Sheet Metal department.

A special pre-inventory tag was designed for recording the sizes, quantities and alloy, and such pre-inventory tags were attached to such stock at desired intervals. The tag was of a good size and of a distinctive color. It bore the caution to the effect that it must be destroyed in the event the material or a portion of it was withdrawn before the inventory shutdown. In those

(Concluded on page 68)

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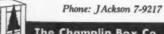
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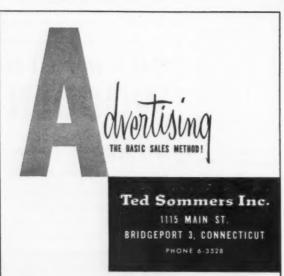
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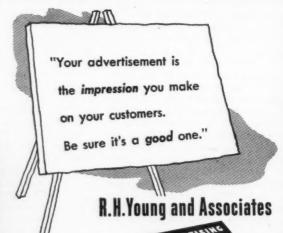
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EDITOR'S NOTE: This department, giving a partial list of peace-time products manufactured in Connecticut by company, seeks to facilitate contacts between prospective purchasers in domestic or foreign markets and producers. It includes only those listings purchased by Connecticut manufacturers. Interested buyers may secure further information by writing this department. Connecticut manufacturers desiring to list their products in this department should write the Editor for listing rates.

(Advertisement)

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Eastern Malleable Iron Company The Naugatuck Newton-New Haven Co 688 Third Avenue	Farrel-Birmingham Company Inc Ansonia	Colonial Blower Company Plainville Ripley Co Middletown
Charles Parker Company The Stamford Casting Company Inc (Aluminum, Magnesium and Bronze) West Haven Meriden Stamford	Barrels Abbott Ball Co The (burnishing and tumbling)	Blueprints and Photostats Joseph Merritt & Co Hartford
Magnesium and Bronze) Stamford	Hartford-Steel Ball Co The (tumbling)	Boilers Now House
Aluminum Forgings Consolidated Industries Inc West Cheshire Scovill Manufacturing Company Waterbury 91	Hartford Barrels—Tumbling	Bigelow Co The New Haven General Electric Company (Residential oil and gas fired steam and hot water)
Lapides Metals Corp New Haven	Conn Metalcraft Ine New Haven	Bridgeport Bolts and Nuts
Aluminum Lasts United States Rubber Company Shoe Hardware	Rolock Inc Fairfield	Blake & Johnson Co The (nuts machine screw- bolts, stove) Waterville
	D-Abrasan Assessation	Clark Brothers Bolt Co Milldale
Division Waterbury Aluminum—Sheets & Coils United Smelting & Aluminum Co Inc	Bathroom Accessories Autoyre Company The Charles Parker Co The Meriden	Bonderizing

Bottle Openers Scoville Mfg Co (steel, anodized aluminum) Waterbury	Brass Mill Products American Brass Company The Bridgeport Brass Co Bridgeport Brass Co	Cages Andrew B Hendryx Co The (bird and animal) New Haven
ydall & Foulds Paper Co The National Folding Box Co Inc Robertson Paper Box Co Manchester New Haven Montville	Chase Brass & Copper Co Plume & Atwood Mfg Co The Scovill Manufacturing Company Western Brass Mills Division of Olin Indus- tries Inc	American Cam Company Inc Hartford Special Machinery Co The Rowbottom Machine Company Inc Waterbury
Gair Company Inc Robert Montville New Haven Board and Carton Co The New Haven	Donnelly Brick Co The New Britain	F B Skiff Inc Canvas Products Hartford
Boxes Clairglow Mfg Company (metal) Connecticut Container Corporation New Haven Cair Company Inc Robert (corrugated and	Bricks—Fire Howard Company Mullite Refractories Co The New Haven Shelton	Capacitors Electro Motive Mfg Co Inc The (mica & trimmer) Willimantic
solid fibre shipping containers) Portland Merriam Mfg Co (steel cash, bond, security, fitted tool and tackle boxes) Purham Warner Bros Co The (Acetate, Paper, Acetate and Paper Combinations, Counter Display,	Bright Wire Goods Sargent & Company (Screw Eyes, Screw Hooks, Cup Hooks, Hooks and Eyes, C H Hooks) New Haven	Standard Card Clothing Co The (for textile mills) Card Clothing Co The (for textile prints)
Setup) Bridgeport Boxes and Crates	Hartford Special Machinery Co The Hartford	Sargent & Company (Planes, Squares, Plum Bobs, Bench Screws, Clamps and Sav
City Lumber Co of Bridgeport Inc The Bridgeport Wallingford Planing Mill Co Inc Walesville	Bronze & Aluminum Castings Charles Parker Co Meriden Knapp Foundry Company Inc (rough or ma-	Vices) New Have Carpet B F Goodrich Sponge Products Division Sheltor
Boxes-Metal Merriam Mfg Co (Bond and Security, Cash and	chined) Guilford Brooms—Brushes	Carpet Cushion B F Goodrich Sponge Products Division Shelton
Utility, Personal Files and Drawer Safes) Durham	Fuller Brush Co The Hartford	Carpets and Rugs Bigelow-Sanford Carpet Co Thompsonvill
Boxes—Paper—Folding Atlantic Carton Corp Bridgeport Paper Box Co Bridgeport	B Schwanda & Sons G E Prentice Mfg Co The Hawie Mfg Co The Bridgeport	Casters
Carpenter-Hayes Paper Box Co Inc The East-Hampton Curtis & Sons Inc S Sandy Hook	Hawie Mfg Co The John M Russell Mfg Co Inc. North & Judd Manufacturing Co Patent Button Co The Bridgeport Naugatuck New Britain Waterbury	Bassick Company The (Industrial and General Bridgepor
Folding Cartons Incorporated (paper, folding) Versailles	United States Rubber Company Shoe Hard- ware Division Waterbury	George P Clark Co Windsor Lock
Gair Company Inc Robert Montville H J Mills Inc National Folding Box Co Inc (paper folding) New Haven	Buffing & Polishing Compositions Apothecaries Hall Co Waterbury Lea Mfg Co Waterbury	Connecticut Foundry Co (grey iron) Rocky Hi
New Haven Board and Carton Co The New Haven Robertson Paper Box Co Montville	Plume & Atwood Mfg Co The (kerosene oil	Connecticut Malleable Castings Co (malleable iron castings) Consolidated Industries Inc West Cheshi
Warner Bros Co The Bridgeport Boxes—Paper—Setup	lighting) Thomaston	Charles Parker Company The (brass, bronz aluminum) Meride Eastern Malleable Iron Company The (mall
Box Shop Inc The New Haven Bridgeport Paper Box Co Bridgeport	Peabody Engineering Corporation Stamford	able iron, metal and alloy) Naugatus Farrel-Birmingham Company Inc (Meehanit
Heminway Corporation The H J Mills Inc Strouse Adder Company The Waterbury Bristol New Haven Warner Bros Co The Bridgeport	Peabody Engineering Corporation (Combined) Stamford	Nodular, Iron, Steel) Hartford Electric Steel Corp The (stainlet steel) Plainville Casting Company (gray, alloy as
Brake Cables Eis Manufacturing Co Middletown	Peabody Engineering Corporation (Blast Fur- nace) Stamford	high tensile irons) Plainvil Malleable Iron Fittings Co (malleable iron ar steel) Branfor
Brake Linings Raybestos Division of Raybestos-Manhattan	Burners—Gas and Oil Peabody Engineering Corporation (Combined)	McLagon Foundry Co (grey iron) New Hav- Meyer Iron and Brass Foundry Inc (gre iron) Shelte
Inc (Automotive and Industrial) Bridgeport Russell Mfg Co The Middletown	Burners—Refinery	Newton-New Haven Co (zinc and aluminum 688 Third Ave West Have Philbrick-Booth & Spencer Inc (grey iron)
Eis Manufacturing Co Middletown	Peabody Engineering Corporation (For Gas and Oil) Stamford Burnishing	Producto Machine Company The Scovill Manufacturing Company (Brass
Braid—Elastic & Non-elastic Essex Mills Inc Brass & Bronze	Abbott Ball Co The (Burnishing Barrells and Burnishing Media) Hartford	Stamford Casting Company Inc (Aluminus
American Brass Co The (sheet, wire, rods, tubes) Bridgeport Brass Company (sheet, rod, wire	Pratt & Whitney Div Niles-Bement-Pond Co	Magnesium and Bronze) Stamfo Turner & Seymour Mig Co The (gray iro semi steel and alloy) Torringto
and tubing) Bristol Brass Corp The (sheet, wire, rods) Bristol	West Hartford Busways	Union Mfg Co (grey iron & semi steel) New Brita Waterbury Foundry Company The (highway
Chase Brass & Copper Co Waterbury Miller Company The (phosphor bronze and brass in sheets, strips, rolls) Meriden	Distribution Assemblies Department, General Electric Co Plainville Buttons	waterbu Wilcox-Crittenden Div North & Judd Mig Co (gray iron and brass) Middletov
rod) Scovill Manufacturing Company (sheet, wire, Thomaston Waterbury 91	B Schwanda & Sons Staffordville Frank Parizek Manufacturing Co The Putnam	Castings-Investment Arwood Precision Casting Corp Grot
Seymour Mfg Co The (strip, sheet & wire) Seymour Tinsheet Metals Co The (sheets and rolls)	Scovill Manufacturing Company (Uniform and Tack Fasteners) Waterbury 91	Cements—Refractory Mullite Refractory Co The Shelt
Western Brass Mills Division of Olin Indus- tries Inc (sheet, strip) Waterbury Olin Indus- New Haven	Waterbury Companies Inc (Uniform and Fancy Dress) Waterbury	Chain Lohn M Russell Mig Co Inc. Naugate
Brass & Bronze Ingot Metal Piume & Atwood Mfg Co The Thomaston	Charles Parker Co The (medicine) Meriden	John M. Russell Mfg Co Inc Naugatu Turner and Seymour Mfg Co The (weddle sash, jack, safety, furnace, universal, li and cable) Torringt
Whipple and Choate Company The Bridgeport Brass, Bronze, Aluminum Castings Charles Parker Company The Meriden	Cabinet Work Hartford Builders Finish Co Hartford	Chain-Power Transmission and Conveying
Stamford Casting Company Inc Stamford Cuilford Guilford	Cable—Asbestos Insulated Rockbestos Products Corp New Haven	Chain-Welded and Weldless
Brass Geods American Brass Company The Waterbury Plume & Atwood Mfg Co The (to order)	General Electric Company Bridgeport	Round Chain Div. Republic Steel Corp. Bridgepo
Waterbury Rostand Mfg Co The (Ecclesiastical Brass Wares) Milford	Cable—Nonmetallic Sheathed General Electric Company Bridgeport Bridgeport	Chain—Bead Auto-Swage Products Inc Shelt Bead Chain Mfg Co The Bridgep
Scovill Manufacturing Company (to order) Waterbury 91 Western Brass Mills Division of Oflin Industries Inc New Haven	Cable—Service Entrance	Chairs The Hitchcock Chair Company Rivert
tries Inc New Haven	General Electric Company Bridgeport	(Adv

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Carwin Company The North Haven	Plastricrete Corp Garage	Floyd Cranska Co The Moosup
Chemicals American Cyanamid Company Waterbury	Sonoco Products Co (Climax-Lowell Div) (Paper) Mystic	Counting Devices Veeder-Root Inc Hartford
Apothecaries Hall Co Carwin Company The Macalaster Bicknell Company New Haven	Consulting Engineers McNeal J D (Electrical and Electronic)	Couplings—Self-Sealing Sperry Products Inc Danbury
MacDermid Incorporated Waterbury Naugatuck Chemical Division United States Rubber Co Naugatuck	Stanley P Rockwell Co Inc The (Consulting) 296 Homestead Ave Hartford	Cranes and Conveyors I-B Engineering Sales Co New Haven
New England Lime Company Canaan Chizer & Co Inc Chas Groton	Continuous Mill Gages Pratt & Whitney Div Niles-Bement-Pond Co	Farrel-Birmingham Company Inc (Stone and Ore)
Chemicals—Agriculture Vaugatuck Chemical Division United States	West Hartford Contract Machining Laurel Mfg Co Inc (Precision Production	American Paper Goods Company The ("Puri-
Rubber Co (insecticides, fungicides, weed killers) Naugatuck	Small Parts) Malleable Iron Fittings Company Charles Parker Co Meriden	Cushioning for Packaging BF Goodrich Sponge Products Division Shelton
Christmas Light Clips Coursome Manufacturing Co Bristol	Contract Manufacturers	Gilman Brothers Co The Gilman Cut Stone Dextone Co The New Haven
Chromium Plating Chromium Corp of America Chromium Process Company The Waterbury Shelton	Fenn Mfg Co The (Precision Machine Work) Newington Greist Mfg Co The (metal parts and assemblies)	Cutters Barnes Tool Company The (pipe cutters, hand)
Chucks	503 Blake St New Haven Merriam Mfg Co (production runs—metal boxes and containers to specifications) Durham	New Haves Mitrametric Co The (ground pinion) Torrington
Cushman Chuck Co The Hartford Horton Chuck Div The E Horton & Son Com-	Charles Parker Co (sheet metal fabricators) Meriden Plume & Atwood Mfg Co The (metal parts	Pratt & Whitney Div Niles-Bement-Pond C (Milling Cutters all types) West Hartford
pany Macobs Manufacturing Co The Union Manufacturing Company Windsor Locks West Hartford New Britain	& assemblies) Thomaston Scovill Manufacturing Company (metal parts	Cutting & Creasing Rule Bartholomew Co H I Bristo
Chucks-Drill	and assemblies) Waterbury 91 J H Sessions & Son Bristol Controllers	J & S Machine Co Inc Hartford
Chucks & Face Plate Jaws Cushman Chuck Co The Hartford	Bristol Company The Manning Maxwell & Moore Inc Waterbury Stratford	City Plating Works Inc Bridgepor
Union Mfg Co Horton Chuck Div The E Horton & Son Com- pany Windsor Locks	Controls—Remote Panish Controls (Remote Controls for Marine & Aeronautic Applications) Bridgeport	Stanley Pressed Metal New Britain
Chucks-Power Operated	Conveyor Systems Leeds Electric & Mig Co The East Haven	M H Rhodes Inc Hartfor
Union Manufacturing Company New Britain	Production Equipment Co Copper Copper	Crystal Research Laboratories Hartfor
Circuit Breakers Trumbull Components Department, General Electric Co Plainville	American Brass Corp The (sheet, wire, rods, tubes) Bridgeport Brass Company (sheet, rod, wire	Diamonds—Industrial Diamond Tool and Die Works Dictating Machines
Howard Company (Fire Howard "B" and High Temperature Dry) New Haven	and tubing) Bristol Brass Corp The (steel) Chase Brass & Copper Co (sheet, rod, wire tube) Waterbury	Dictaphone Corporation Gray Manufacturing Company The Hartfor Soundscriber Corporation The New Have
Cleaning Compounds Enthone Inc (Industrial) New Haven	Thinsheet Metals Co The (sheets and rolls) Waterbury Western Brass Mills Division of Olin Indus-	C & F Tool & Die Corp Bridgepo
MacDermid Incorporated Waterbury	tries Inc (sheet, strip) New Haven Copper Castings	Newton-New Haven Co Inc New Have
Lax Clock Mfg Co The Waterbury	Knapp Foundry Company Inc Guilford Copper Sheets	ABA Tool & Die Co Parker Stamp Works Co The Manchest Hartfo
E Ingraham Co The Bristol	American Brass Company The New Haven Copper Co The Seymour	Weimann Bros Mfg Co The Derl Eastern Machine Screw Corp The Truman Barclay Sts New Have
Seth Thomas Clocks United States Time Corporation The Waterbury	New Haven Copper Co The Seymour Copper Water Tube	Barclay Sts New Have Die Heads-Seif Opening Eastern Machine Screw Corp The New Have
Lux Clock Mfg Co The Waterbury	American Brass Company The Waterbury Bridgeport Brass Co Bridgeport	Die Polishing Machinery Hartford Special Machinery Co The Hartfo
Clocks—Automatic Cooking Lux Clock Mfg Co The Waterbury	General Electric Company Bridgeport	Die Sets Pratt & Whitney Div Niles-Bement-Pond
Clutches Snow-Nabstedt Gear Corp The New Haven	Essex Mills Inc Essex General Electric Company Bridgeport	(Precision) West Hartford Producto Machine Company The Bridgepo
Clutch Facings	Cords—Heater General Electric Company Bridgeport Bridgeport	Union Mfg Co (precision, steel and semi-stee New Brita
Raybestos Division of Raybestos-Manhattan Inc (Molded, Woven, Semi-metallic and Full-metallic) Bridgeport	Cords—Portable General Electric Company Bridgeport Bridgeport	Hoggson & Pettis Mfg Co The 141 Brewery New Hav
Russell Mfg Co The Middletown Coll Winding Machines	Cord Sets Seeger-Williams Inc Bridgeport	Mitrametric Co The (ground for gears) Torringto
Boesch Mfg Co Inc Danbury Colls Dano Electric Company Winsted	Cord Sets-Electric General Electric Company Bridgeport	Parker Stamp Works Inc The (plastics a die castings) Hartfo Pratt & Whitney Div Niles-Bement-Pond
Colls-Electric	Sonoco Products Co (Climax-Lowell Div) Mystic	Pratt & Whitney Div Niles-Bement-Pond (Monocone and Ducone Dies) West Hartfor
Bittermann Electric Company Canaan Colls—Pipe or Tube National Pipe Bending Co The	Corrugated Box Manufacturers Connecticut Container Corporation New Haven Corrugated Containers Inc Hartford	(forging, trimming & blanking) Southington Die Sinkers Pratt & Whitney Div Niles-Bement-Pond
Whitlock Manufacturing Co The Hartford	Corrugated Shipping Cases	West Hartfo
Commercial Heat Treating A F Holden Company The 52 Richard St West Haven	Connecticut Container Corporation New Haven Connecticut Corrugated Box Div Robert Gair Co Inc Portland	Dies and Die Sinking Consolidated Industries West Chesh Dish Drying Machines
Commercial Truck Bodies Metropolitan Body Company Bridgeport	D L & D Container Corp 87 Shelton Ave New Haven Cosmetic Containers	Calt's Manufacturing Company Hartfe
Pratt & Whitney Div Niles-Bement-Pond Co	Evelet Specialty Co The Waterbury Plume & Atwood Mfg Co The (metal)	Colt's Manufacturing Company Hartfo
(Electro-limit and Air-O-Limit) West Hartford Compressors	J B Williams Co The Glastonbury	Merriam Mfg Co (Contract Work to Individu Specifications) Durha
Norwalk Company Inc (high pressure air and	Cotton and Asbestos Wicking	Distribution Centers Distribution Assemblies Department, Gener Electric Co Plainvil

II 5 MAD	E IN CON	4
Door Closers Sargent & Company Yale & Towne Mig Co The Stamford	Sessions Clock Co The Forestville	Envelopes—Stock and Special American Paper Goods Company The Kensington
Dowel Pins	Sessions Clock Co The (small) Forestville	Extractors—Tap Walton Company The West Hartford
Holo-Krome Screw Corp The West Hartford Drafting Accessories	Electric Wire General Electric Company Bridgeport Rockbestos Products Corp (asbestos insulated)	Eyelets American Brass Company The Waterbury Platt Bros & Co The P O Box 1030 Waterbury
Joseph Merritt & Co Hartford Drill Presses	New Haven Electric Wiring Devices	Plume & Atwood Mig Co The Scovill Manufacturing Company Waterbury 91
Fownsend Mfg Co The H P Elmwood Drilling Machines	Arrow-Hart & Hegeman Electric Co The Hartford General Electric Company Bridgeport	Eylets, Ferrules and Wiring Terminals American Brass Company The Waterbury
Pratt & Whitney Div Niles-Bement-Pond Co (Deep Hole) West Hartford	Electrical Conduit Fittings & Grounding Specialties	Eyelet Machine Products American Brass Company The Waterbury
Drilling and Tapping Machinery Hartford Special Machinery Co The Hartford	Gillette-Vibber Company The New London Electrical Control Apparatus	American Brass Company The Ball & Socket Mfg Co The Cold Forming Mfg Co The Plume & Atwood Mfg Co The
Drop Forgings	Plainville Electrical Products Co The Plainville	Fancy Dress Buttons and Buckles
Atwater Mfg Co Blakeslee Forging Company The Consolidated Industries Wilcox-Crittenden Div North & Judd Mfg Co	A C Gilbert Co New Haven	Waterbury Companies Inc Waterbury Fans—Electric
Middletown	U S Electrical Motors U S Electrical Motors Inc Milford	General Electric Company Bridgeport
Druggists' Rubber Sundries Seamless Rubber Company The New Haven	Electrical Outlet and Switch Boxes, and	Fasteners—Slide & Snap G E Prentice Mfg Co The Kensington Scovill Manufacturing Company (snap and slide
Pratt & Whitney Div Niles-Bement-Pond Co West Hartford	General Electric Company Bridgeport	fasteners) Waterbury 91
Elastic Narrow Fabric - Essex Mills Inc Essex	Bristol Co The Waterbury	Auburn Manufacturing Company The (mechanical, cut parts) Middletown Drycor Felt Company (paper makers and in-
General Electric Company Bridgeport	Electrical Relays and Controls Allied Control Co Plantsville	dustrial) Staffordville Felt-All Purpose
Rockbestos Products Corp (asbestos insulated) New Haven	Electrical Switchboards Plainville Electrical Products Co The Plainville	American Felt Co (Mill & Cutting Plant) Chas W House & Sons Inc (Mills & Cutting Plant) Unionville
Sessions Clock Co The (alarm, kitchen, occa- sional and office) Forestville	McNeal J D New Haven	Fenders-Boat
Electric—Commutators & Segments Cameron Elec Mfg Co The (rewinding motors) Ansonia	Wiremold Co The Hartford Electronics	B F Goodrich Sponge Products Division Shelton Fiber-glass Fabrication Davis Co The E J New Haven
Electric Cord Springs Bristol Spring Manufacturing Co Plainville	Gray Manufacturing Company The Hartford McNeal J D New Haven Ripley Co Middletown Sturrup Larrabee & Warmers Inc Middletown	Fibre Board Case Brothers Inc Manchester C H Norton Co The North Westchester
General Electric Company Rockbestos Products Corp (asbestos insulated)	Electroplating National Sherardizing & Machine Co Hartford	Stevens Paper Mills Inc The Windsor
New Haven Electric Eye Control	Waterbury Plating Company Waterbury Electroplating—Equipment & Supplies	H C Cook Co The 32 Beaver St Ansonia File Cards
Ripley Company Inc Middletown Electric Fixture Wire	Enthone Inc New Hawen Lea Manufacturing Co The Waterbury MacDermid Incorporated Waterbury	Standard Card Clothing Co The Stafford Springs Films
General Electric Company Rockbestos Products Corp (asbestosinsulated) New Haven	Electroplating Processes & Supplies	Cine-Video Productions Inc Milford
Electric Hand Irons Winsted Hardware Mfg Co (trade mark "Dur-	Enthone Inc United Chromium Incorporated New Haven Waterbury	Colt's Manufacturing Company Hartford
abilt") Winsted Electric Heating Elements	Electrotypes Barnum-Hayward Electrotype Co Inc New Haven	OF Mosberg & Sons Inc Remington Arms Company Inc Winchester Repeating Arms Company Division Olin Industries Inc New Haven New Haven
Hartford Element Co Hartford Electric Insulation	Lockwood Sons Inc Wm H New Haven Electrotype Div Electrographic	Fire Hose
Case Brothers Inc Stevens Paper Mills Inc The Manchester Windsor	Corp New Haven Elevators	Fabrics Fire Hose (municipal and industrial) Sandy Hook
Electric Lighting Fixtures Fan-Craft Mfg Co (residential, church, post	Eastern Machinery Co The (passenger and freight) General Elevator Service Co Hartford	American Windshield & Specialty Co The 881 Boston Post Road Milford
Plainville Plume & Atwood Mfg Co The Wasley Products Inc Plainville Plainville	Enameling	John P Smith Co The (screens) 423-33 Chape St New Haves
Electric Motor Controls Arrow-Hart & Hegeman Electric Co The	Conn Metal Finishing Co Waterbury Plating Company Waterbury	Dextone Co The New Haves
Hartford Electrical Outlet and Switch Boxes, and	Enameling and Finishing Clairglow Mfg Co Portland	M Backes' Sons Inc Wallingford
Covers General Electric Company Bridgeport	End Milling Cutters Pratt & Whitney Div Niles-Bement-Pond Co	Fishing Tackle H C Cook Co The 32 Beaver St Ansonia
Electric Signs	West Hartford	Flashlights Bond Electric Corporation Division of Olin
Berger Sign Co United Advertising Corp Hartford New Haven	Corp (aircraft) East Hartford	Industries Inc Bridgeport Metal Goods Mfg Co Bridgeport Winchester Repeating Arms Company Division
Arrow-Hart & Hegeman Electric Co The Hartford	Wolverine Motor Works Inc (diesel stationary marine) Bridgeport	Olin Industries Inc New Haves
General Electric Company Bridgeport		Bristol Spring Manufacturing Co Plainville
Electric Time Controls	ciartiord	Flexible Shaft Machines

Curtis 1000 Inc United States Envelope Company Hartford Division

Hartford Hartford

R W Cramer Company Inc The Centerbrook

Bristol Spring Manutatura....

Flexible Shaft Machines
Pratt & Whitney Div Niles-Bement-Pond Ca
West Hartford
(Advt.)

ADE 1 N CONNECTICUT

Floor & Ceiling Plates
Beaton & Cadwell Mfg Co The New Britain

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Fluorescent Lighting Equipment
Fullerton Manufacturing Corp Norwalk
Vanderman Manufacturing Co The
Wiremold Company The
Hartford

Foam Rubber
B F Goodrich Sponge Products Division Shelton

B F Goodrich Sponge Frounces

Forgings

Billings & Spencer Company
Capewell Manufacturing Company
Cark Brothers Bolt Co
Consolidated Industries Inc
Heppenstall Co (all kinds and shapes)

Bridgeport
Non-ferrous) Scovill Manufacturing Company (Non-ferrous)
Waterbury 91

Scovill Manutacturing Company (Won-terrous)

Foundries

Connecticut Malleable Castings Co (malleable iron castings)

Connecticut Malleable Castings Co (malleable farrel-Birmingham Company Inc (Iron and Ansonia Mystic Foundry (Mystic Foundry Charles Parker Company The (iron, brass, bronze, aluminum)

Plainville Casting Company (gray, alloy and high tensile irons)

Producto Machine Company The Bridgeport Stamford Casting Company Inc (Aluminum, Magnesium and Bronze)

Turner & Seymour Mfg Co The (gray iron, semi steel and alloy)

Union Mfg Co (gray iron & semi steel)

Wilcox-Crittenden Div North & Judd Mig Co (iron, brass, aluminum and bronze)

Middletown

Fountain Pens and Mechanical Pencils

Fountain Pens and Mechanical Pencils
Waterman Pen Company Inc Seymour John P Smith Co The 42

423-33 Chapel St New Haven

Fuel Oil Pump and Heater Sets
Peabody Engineering Corporation Stamford

Furnaces
Norwalk Airconditioning Corp The (warm air oil fired)
South Norwalk oil fired)

Furnace Linings

Mullite Refractories Co The (refractories, sper refractories)

Shelto

Fuses-Plug and Cartridge
General Electric Company Bridgeport

General Electric Company

Gage Blocks

Pratt & Whitney Div Niles-Bement-Pond Co
(Alloy steel and Carbide, Hoke and USA)

West Hartford

Galvanizing

Malleable Iron Fittings Co

Wilcox-Crittenden Div North & Judd Mfg Co

Middletown

Gaskets

Auburn Manufacturing Company The (from all materials)

Raybestos Division of Raybestos-Manhattan Inc

Dia Cutting Corn (from all mate-Tringris Die Cutting Corp (from all mate-rials) Waterbury

Gas Range Conversion Burner
Holyoke Heater Corp of Conn Inc Hartford Gas Scrubbers, Coolers and Absorbers
body Engineering Corporation Stamford

Bristol Co The (pressure and vacuum—recording automatic control) Waterbury Helicoid Gage Division American Chain & Cable Co The (pressure and vacuum)

Manning Maxwell & Moore Inc Stratford
Pratt & Whitney Div Niles-Bement-Pond Co
(Precision Measurement all types)
West Hartford

Gears
Mitrametric Co The (blanked fine pitch)
Torrington

Gears and Gear Cutting
Farrel-Birmingham Company Inc
Fenn Mfg Co The
Hartford Special Machinery Co The
Hartford

Glass Blowing
Macalaster Bicknell Company New Haven

Glass Cutters
Fletcher Terry Co The Forestville

Tavano Mfg Co Torrington Golf Equipment
Horton Mfg Co The (clubs, shafts, balls, bags)
Bristol

A D Steinbach & Sons Inc New Haven

Grinding
Farrel-Birmingham Company Inc (Roll and Cylindrical)
Hartford Special Machinery Co The (gears, threads cams and splines)
Horberg Grinding Industries Inc (Precision custom grinding; centerless, cylindrical, surfaces, internal and special)
19 Staples St Bridgeport

Orlnding Heads—Internal
Pratt & Whitney Div Niles-Bement-Pond Co
(Pneumatic, High Speed) West Hartford

Grinding Machines
Farrel-Birmingham Company Inc (Roll)

Pratt & Whitney Div Niles-Bement-Pond Co (Surface, Die, Gear and Cutter Grinders) West Hartford Rowbottom Machine Company Inc (cam) Waterbury

Grommets

American Brass Company The

Plume & Atwood Mig Co The Thomaston

Guards for Machinery Wheeler Co The G E New Haven

Capewell Manufacturing Co The Hartford Hammers—Carpenters and Machinists Capewell Manufacturing Company Hart

Hand Tools
Billings & Spencer Company (wrenches, sockets and shop tools)
Bridgeport Hdwe Mfg Corp The (nail pullers, scout axes, box opening tools, trowels, coping saws, putty knives)
Bridgeport

City Plating Works Inc Bridgeport

Hardness Testers
Wilson Mechanical Instrument Div American
Chain & Cable Company Inc Bridgeport

Hardware
Bassick Company The (Automotive)
Harloc Products Corp
Sargent & Company
Wilcox-Crittenden Div North & Judd Mfg Co
(marine heavy, and industrial) Middletown
Yale & Towne Mfg Co The
Stamford

Hardware—Marine & Bus Rostand Mfg Co The Milford

Hardware Co The

Excelsior Hardware Co The

Hardware, Trunk & Luggage

Corbin Cabinet Lock Div American Hardware

Corp New Britain

Bristol

Stamford

Hat Machinery Doran Bros Inc Danbury Health Surgical & Orthopedic Supports
Berger Brothers Company The (custom made
for back, breast, and abdomen) New Haven

Heat Exchangers Whitlock Manufacturing Co Hartford

Heat Elements
Safeway Heat Elements Inc (woven wire resistance type)
Middletown

Heat Treating
A F Holden Co The 52 Richard St
Bennett Metal Treating Co The
1045 New Britain Ave
New Britain-Gridley Machine Division
The New Britain Machine Co
Stanley P Rockwell Co Inc The
296 Homestead Ave

Middletown

West Haven
Elmwood
New Britain
New Britain
New Britain
Hartford

Heat-Treating Equipment
Autoyre Company The
Barnes Co The Wallace Div Associated Spring
Corp
A F Holden Company The 52 Richard Street
West Haven (Main Plant)
Bauer & Company Inc Hartford
Rolock Inc (Retorts, Muffles, etc.) Fairfield
Stanley P Rockwell Co Inc The (commercial)
296 Homestead Ave

Heat Treating Fixtures
Rolock Inc (Trays, Baskets, etc.)
Wiretex Mfg Co Inc
Bridgeport

Heat Treating Saits and Compounds
A F Holden Company The
52 Richard Street West Haven
Mitchell-Bradford Chemical Co Bridgeport

Heating and Cooling Coils
G & O Manufacturing Co New Haven

Hartford Element Co
Heavy Chemicals
Naugatuck Chemical Division United States
Rubber Co (sulphuric, nitric acids and aniline oil)
Hartford
Hartford
Gulphuric, nitric and muriatic
Naugatuck

Hex-Socket Screws
Bristol Company The Waterbury
Holo-Krome Screw Corp The West Hartford

Highway Guard Rail Hardware
Malleable Iron Fittings Co Branford

Homer D Bronson Compan Beacon Falls

Hobs and Hobbings

ABA Tool & Die Co

Pratt & Whitney Div Niles-Bement-Pond Co
(Die and Thread Milling) West Hartford

J-B Engineering Sales Co

Union Mfg Company New Britain

Hose-Flexible Metallic American Brass Co American Metal Hose Branch Waterbury

Hawie Mfg Co The (So-Lo Grip Tabs) Bridgeport

Hospital Signal Systems
Conn Telephone & Electric Corp Subsidiary of
Great American Industries Inc Meriden

Hydraulic Brake Fluids Middletown Eis Manufacturing Co

Hydraulic Controls Sperry Products Inc Danbury

Hypodermic Needles Roehr Products Company Waterbury

Ice Buckets B F Goodrich Sponge Products Division Shelton

Inductors C G S Laboratories Inc Stamford

Industrial Chrome Plating
Mirror Polishing & Buffing Co Waterbury

Industrial Displays
Sansone Co S Frederick (Designers
Builders and Counselors) Short Beach

Industrial Finishes
Atlas Powder Co Zapon Div
Chemical Coatings Corporation
United Chromium Incorporated Stamford Rocky Hill Waterbury

Industrial Tools—Powder Actuated
Remington Arms Company Inc Bridgeport

Inks Waterman Pen Company Inc Seymour

American Cyanamid Company Waterbury

Insecticide Bomb
Bridgeport Brass Company (Aer*a*sol) Bridgeport

Insulated Wire & Cable General Electric Company Kerite Company The Bridgeport Seymour

Insulated Wire & Cable Machinery
Flactric Company Wallingford Davis Electric Company

Instruments

J-P-T Instruments Inc (Electrical and Temperature)

Manning Maxwell & Moore Inc Stratford

Pratt & Whitney Div Niles-Bement-Pond Co
(Precision Measuring)

West Hartford

Insulation Gilman Brothers Co The (Advt.)

I I 3 M A D I	E IN CONNECTICOT
Inter-Communications Equipment Conn Telephone & Electric Corp Subsidiary of Great American Industries Inc Meriden	Leather Dog Furnishings Andrew B Hendryx Co The The Smith-Worthington Saddlery Co Hartford Machinery The (special) Newington Newington
Interval Timers .ux Clock Manufacturing Company Waterbury Rhodes Inc M H Hartford	Leather Goods Trimmings G E Prentice Mfg Co The Globe Tapping Machine Company (dial type drilling and tapping) Hallden Machine Company The (mill) Thomastor
Jacquard Case Brothers Inc Manchester	Auburn Manufacturing Company The (packings, cubs, washers, etc) Middletown Middletown Machinery—Bolt and Nut
Japanning H Sessions & Son Bristol	Lehman Brothers Inc (designers, engravers, lithographers) New Haven Waterbury Farrel Foundry & Machine Co The Waterbury Inc (designers, engravers, lithographers) Machinery—Cold Heading
Jig Borer Moore Special Tool Co (Moore) Bridgeport Pratt & Whitney Div Niles-Bement-Pond Co West Hartford	Lighting Accessories—Fluorescent General Electric Company Waterbury Farrel Foundry & Machine Co Th Waterbury Machinery Dealers & Rebuilders
Jigs, Fixtures & Gages Federal Machine & Tool Co Bristol	Lighting Equipment Fullerton Manufacturing Corp Norwalk Miller Co The (Miller, Duplexalite, Ivanhoe) Botwinik Brothers J L Lucas and Son State Machinery Co Inc State Machinery Co Inc
Jig Grinder Moore Special Tool Co (Moore) Bridgeport	Essex Mills Inc Meriden Machinery—Extruding Essex Standard Machinery Co The Myst
Fratt & Whitney Div Niles-Bement-Pond Co West Hartford	New England Lime Company Canaan Fenn Mfg Co The Newingto Waterbury Farrel Foundry & Machine Co Th
Key Blanks Sargent & Company Vale & Towne Mfg Co The Stamford	Lipstick Containers Bridgeport Metal Goods Mfg Co Plume & Atwood Manufacturing Co Waterbury Pratt & Whitney Div Niles-Bement-Pond C West Hartfor
Labels J & J Cash Inc (Woven) South Norwalk Naugatuck Chemical Division United States	C'Toole & Sons Inc T Stamford Waterbury Farrel Foundry & Machine Co Ti (forming and tapping) Waterbury
Rubber Co (for rubber articles) Naugatuck Label Moisteners	Lithographing Kellogg & Bulkeley A Division Printers Inc Lehman Brothers Inc Lehman Brothers Inc
Better Packages Inc Shelton Laboratory Equipment Eastern Industries Inc New Haven	A D Steinbach & Sons New Haven Locks—Banks New Haven Machinery—Wire Drawing Fenn Mig Co The Newingto
Laboratory Supplies Macalaster Bicknell Company New Haven	Locks—Builders Eagle Lock Co The Terryville Machinery—Wire Straightening
American Fabrics Company The Bridgeport Wilcox Lace Corporation The Middletown	Sargent & Company Yale & Towne Mfg Co The Locks—Cabinet New Haven Stamford Machines Campbell Machine Div American Chair & Company Campbell Machine Div American Chair & Company Machines
Wilcox Lace Corporation The Middletown	Eagle Lock Co The Excelsior Hardware Co The Vale & Towne Mfg Co The Stamford Stamfor
Lacquers & Synthetic Enamels Atlas Powder Co Zapon Div Stamford Chemical Coatings Corporation Rocky Hill	Eagle Lock Co The Stamford Patent Button Company The Waterbu
I-Sis Chemicals Inc United Chromium Incorporated Ladders Stamford Waterbury	Eagle Lock Co The Terryville A H Nilson Mach Co The (Special) Bridgep Machines—Automatic Chucking
A W Flint Co 196 Chapel St New Haven	Locks—Suit-Case and Trimmings Excelsior Hardware Co The Stamford Locks—Trunk Eagle Lock Co The Terryville Locks—Trunk Eagle Lock Co The Terryville
Plume & Atwood Mfg Co The (metal oil) Thomaston	Excelsior Hardware Co The Stamford (Potter & Johnson) West Hartfe Yale & Towns Mfg Co The Stamford
Lampholders—Incandescent and Fluorescent Bridgeport Lamp Shades	Locks-Zipper Excelsior Hardware Co The Stamford Machines-Automatic Screw New Britain-Gridley Machine Division The New Britain Machine Co (single multiple spindle) New Brit
Verplex Company The Essex Lather—Contin-U-Matic	Wiremold Company The Hartford Machines—Automatic Shaft Turning Bullard Company The (30H lathe—horizon
Bullard Company The (vertical multi-spindle- continuous turning type) Bridgeport Lathes—30H Man-Au-Trol	City Lumber Co of Bridgeport Inc Bridgeport Machines—Brushing Machetes Fuller Brush Co The Hartf
Bullard Company The (horizontal 3 spindle) Bridgeport Lathes-Mult-Au-Matic	Collins Company The Collinsville Machine Design Black Rock Mfg Company The Bridgeport Bridgeport Collinsville Machines—Contin-U-Matic Bullard Company The (verticle multi-spindl continuous turning) Bridgeport
Bullard Company The (vertical multi-spindle- indexing type) Bridgeport	Machine Tools Bullard Company The Pratt & Whitney Div Niles-Bement-Pond Co Fenn Manufacturing Company The Newing
Pratt & Whitney Div Niles-Bement-Pond Co West Hartford	Producto Machine Company The Bridgeport Bridgeport Bullard Company The (Bullard spacer—unin conjunction with radical deilla). Bridger
Lathes-Vertical Turret Bullard Company The (single spindle) Bridgeport	Black Rock Mfg Company The Farrel-Birmingham Company Inc Ansonia Fenn Manufacturing Company The (precision A H Nilson Mach Co The (four-slide wire
Laundry Roll Covers Atlas Powder Co Zapon Div Stamford Lead Plating	parts) Hartford Special Machinery Co The (contract work only) National Sheradizing & Machine Co (job) Newington Hartford Hartford National Sheradizing & Machine Co (job) Bridge ribbon stock) Rachines—Mult-Au-Matic Bullard Company The Bridge
Christie Plating Co The Groton	Parker Stamp Works Inc The (Special) Hartford John Machines—Paper Ruling Norw
Norwich Leather Co Norwich	Swan Tool & Machine Co The Hartford

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	hoate Company	Bridgeport	Hartford	Builders Finis	h Co	H	Iartford
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Thomaston Unionville	Underwoo	d Corp				& Ha	retord
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Waterbury Easex	Miller Co	mpany	The	Burner (domes	tic)	M	eriden
The Milford	Peabody Steam	Engine	eering	Corp	(Mecha	nical a	nd/or
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	Whitlock	Manu	facturi	ng Co	The	H	artford
Company New Haven			Olls-	-Cutti	ng		
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Sement-Pond Co	Plume &	Atwoo	d Mfg	Co T	he	Tho	maston
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Plainville	Inc (A						geport
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			Pad	-Off	ice		
Centerbrook	The Bak	er Go	odyear	Comp	any	New	Haver
Naugatuck	Savant	& Com	P	adlack		N	Hame
Waterbury	Waterbu	ry Loc	k & S	pecialt	у Со Т	he	Haver Milford
Waterbury	Yale &	lowne	Mig C	o Inc		Si	amford
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Manchester (steel)	Distribt	tion 2	Asseml	olies I)epartn	ient,	Genera
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	New Ha	ven B	loard a	nd Car	rton Co	The	
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New Have	n H C Co	ok Co	The (a	teel)	32 Beav	er St	Ansoni (Advt.

Paper Mill Machinery Carrel-Birmingham Company Inc Ansonia	Plastic-Moulders Colt's Manufacturing Company Hartford	Printing Case Lockwood & Brainard A Division of Con-
Paper Tags and Pin Tickets	Conn Plastics Waterbury Waterbury Companies Inc Waterbury	necticut Printers Inc Hartford Finlay Brothers Hartford
Paper Tubes and Cores	Watertown Mfg Co The Watertown Plastics-Moulds & Dies	Heminway Corporation The Waterbury Hildreth Press Bristol
onoco Products Co (Climax-Lowell) Div Mystic	Parker Stamp Works Inc The (for plastics) Hartford	Hunter Press Lehman Brothers Inc New Haven
Parachute Cord Essex Mills Inc Essex	Plasticrete Bloc Plasticrete Corp Hamden	Taylor & Greenough Co The Wethersfield T B Simonds Inc Hartford
Parallel Tubes conoco Products Co (Climax-Lowell) Div	Plates-Switch	A D Steinbach & Sons New Haven The Walker-Rackliff Company New Haven
Mystic	General Electric Company Bridgeport Platers	Printing Machinery
Parkerizing Clairglow Mfg Company Portland	Christie Plating Co City Plating Works Groton Bridgeport	Banthin Engineering Co (automatic) Bridgeport Thomas W Hall Company Stamford
Parking Meters Chodes Inc M H Hartford	Patent Button Co The Waterbury Water Plating Company Waterbury	Printing Plates Lockwood Sons Inc Wm H Hartford
Passenger Car Sander conn Telephone & Electric Corp Subsidiary of	Chromium Process Company The (Chromium Plating only) Derby	Printing Rollers Chambers-Storck Company Inc The (engraved)
Great American Industries Inc Meriden	Apothecaries Hall Company Waterbury	Norwick Production Control Equipment
Pattern-Makers Farrel-Birmingham Company Inc Ansonia	Conn Metalcraft Inc New Haven Lea Manufacturing Co The Waterbury	Ripley Company Inc Middletown
Penlights	MacDermid Incorporated Waterbury	Production Welding Consolidated Industries West Cheshire
Bridgeport Metal Goods Mfg Co Bridgeport Pet Furnishings	Plume & Atwood Mfg Co The Thomaston	Profilers Pratt & Whitney Div Niles-Bement-Pond Co
Andrew B Hendrix Co The New Haven	Christie Plating Co The (including lead plat-	West Hartford
Pharmaceutical Specialties Ernst Bischoff Company Inc Ivoryton	Conn Metal Finishing Co Hamden	Hamilton Standard Div United Aircraft Corp (propellers and other aircraft equipment)
Phosphor Bronze American Brass Company The Waterbury	Plating Processes and Supplies Enthone Inc New Haven	Windsor Locks
Miller Company The (sheets, strips, rolls)	United Chromium Incorporated Waterbury	Harrison Company The A S (Waxes)
Seymour Mfg Co The Seymour Waterbury Rolling Mills Inc (sheets, strips,	Bridgeport Brass Co Bridgeport Bridgeport	Publishers
rolls) Waterbury Western Brass Mills Division of Olin Indus-	Keeney Mfg Co The (special bends) Newington Scovill Manufacturing Company Waterbury 48	O'Toole & Sons Inc The Stamford
tries Inc (sheet, strip) New Haven	Plumbing Specialties John M Russell Mfg Co Inc Naugatuck	Yale & Towne Mfg Co The Stamford
Phosphor Bronze Ingots Whipple and Choate Company The Bridgeport	Pneumatic Machinery	Pumps—Small Industrial Eastern Industries Inc New Haver
Photographic Equipment Kalart Company Inc Plainville	Bourne Tool & Die Co (built designed & tooled) Watertown	Pump Valves Colt's Manufacturing Company Hartford
Pratt Read & Co Inc (keys and action)	Pole Line Hardware	Punches Hoggson & Pettis Mfg Co The (ticket & cloth)
Ivoryton	Malleable Iron Fittings Co Branford Police Equipment	141 Brewery St New Haver Putty Softeners—Electrical
Pratt Read & Co (keys and actions, backs,	The Smith-Worthington Saddlery Co Hartford	Fletcher Terry Co The Box 415 Forestville
plates) Ivoryton	Mirror Polishing & Buffing Co Waterbury	Bristol Co The (recording and controlling)
CEM Company ("Spirol") Danielson Pln Up Lamps	Polishing & Buffing	Radiation—Finned Copper
Verplex Company The Essex	General Polishing & Buffing Bridgeport	Bush Manufacturing Co West Hartford & O Manufacturing Company The
Pipe American Brass Co The (brass and copper)	Poly Choke Company The (a shotgun choking	Vulcan Radiator Co The (steel and copper)
Bridgeport Brass Co (brass and Copper) Bridgeport	device) Tariffville Postage Meters	Raditors—Engine Cooling
Chas Brass & Copper Co (red brass and cop- per) Waterbury	Pitney Bowes Inc Stamford	G & O Manufacturing Co New Haves
Howard Co (cement well and chimney) New Haven	Bristol Company The Waterbury	Hartford Rayon Corp The Rocky Hil
Pipe Fitters Hand Tools & Pipe Threading	Power Rollers Consolidated Industries Inc West Cheshire	Pratt & Whitney Div Niles-Bement-Pond C
Machines Capewell Manufacturing Company Hartford	Precision Machine Tool Spindles	(All types) West Hartford
Corley Co Inc Plainville	Whitnon Manufacturing Co (for milling, grinding, boring & drilling) Farmington	Bristol Co The (automatic controllers, tempera ture, pressure, flow, humidity) Waterbury
Malleable Iron Fittings Co Branford Pipe Plugs	Precision Revolving Machinery Whitnon Manufacturing Co Farmington	Reduction Gears Farrel-Birmingham Company Inc Ansoni
Holo-Krome Screw Corporation The (counter- sunk) West Hartford	Precision Springs & Wire Forms	Snow-Nabstedt Gear Corp The New Have Refractories
Pipe Plugs-Socketed	Rowley Spring Co Inc The Bristol	Howard Company Mullite Refractories Company The Shelto
Holo-Krome Screw Corp The West Hartford Plastics	Prefabricated Buildings City Lumber of Bridgeport Inc The Bridgeport	Refrigeration
B F Goodrich Sponge Products Division Shelton Naugatuck Chemical Division United States	Waterbury Companies Inc Waterbury	Bowser Technical Refrigeration Div Bowse Inc (high altitude, low temperature)
Rubber Co Naugatuck Plastic Buttons	Preservatives-Wood, Rope, Fabric	Regulators Terryvill
Frank Parizek Manufacturing Co The West Willington	Darworth Incorporated ("Cuprinol") ("Cellu-san") Simsbury	Norwalk Valve Company (for gas and air) South Norwal
Patent Button Co The Waterbury Plastic Gems	Case Brothers Inc Manchester	Sorensen & Company Inc Stamfor Resistance Wire
Colt's Manufacturing Company Hartford	Presses	C O Jeliff Mfg Co The (nickel chromium, copper nickel, iron chromium, aluminum)
Plastic Materials American Cyanamid Co (Molding Compounds,	Farrel-Birmingham Company Inc (Hydraulic Ansonia	Kanthal Corporation The Stamfor
Adhesives, Laminating Resins) Wallingford Plastic Printing Plates	Presses-Molding Standard Machinery Co The (compression and	Respirators American Optical Company Safety Produc
Lockwood Sons Inc Wm H Hartford Plastics Machinery	transfer molding, automatic and semi-auto- matic) Mystic	Division Putna
Black Rock Mfg Company The Bridgeport Farrel-Birmingham Company Inc Ansonia	Presses-Power	Hartford Steel Ball Co The (bicycle & aut
Plastic Molders	Waterbury Farrel Foundry & Machine Co The Waterbury	motive) Hartfor
Plastic Molding Connection Cont. W. A.		
Plastic Molding Corporation Sandy Hook Plastic Molding Butterfield, Inc T F Naugatuck	Pressure Vessels Norwalk Tank Co Inc The (unfired to ASME Code Par U 69-70) South Norwalk	Grant Mig & Machine Co The Ripley Company Inc H P Townsend Manufacturing Co The

Blake & Johnson Co The (brass, copper and non-ferrous)
Clark Brothers Bolt Co Mildale Plume & Atwood Mfg Co The Thomaston Raybestos Div of Raybestos-Manhattan Inc The (brass and aluminum tubular and solid copper and the company of (brass and per)

Bridgepost
Raybestos Div of Raybestos Manhattan Inc The
Bridgeport Rods American Brass Company The (copper, brass, Waterbury bronze)
Bristol Brass Corp The (brass and bronze)
Bristol Scovill Manufacturing Company (brass and bronze) Waterbury 91 Scovill Manual Parking Parking Pollers—Bituminous Parking Gabb Special Products Div E Horton & Son Windsor Locks Raybestos Division of Raybestos Manhattan Roller Skates
Winchester Repeating Arms Company Division
Olin Industries Inc New Haven Rolling Mills & Equipment
Farrel-Birmingham Company Inc Ansonia
Fenn Mfg Co The
Precision Methods & Machines Inc Waterbury Farrel Foundry & Machine Co The Waterbury Farrel-Birmingham Company Inc (Chilled and Alloy Iron, Steel) Rope Wire
American Steel & Wire Div of U S Steel
New Haven Rubber Chemicals Chemical Division United States Naugatuck Chemicas Division Rubber Co Stamford Rubber Supply Co The Vulcanized Vegetable Oils) Naugatuck ("Factice" Stamford Rubber—Cellular
B F Goodrich Sponge Products Division Shelton Rubber Cutting Machinery
Black Rock Mig Company The Bridgeport Rubber Printing Plates Lockwood Sons Inc Wm H Hartford Rubberized Fabrics Duro-Gloss Rubber Co The New Haven Rubber Footwear Goodyear Rubber Co The Middletown Rubber Gloves Seamless Rubber Company The New Haven Rubber-Handmade Specialties Seamless Rubber Company The New New Haven Rubber—Latex Foam
B F Goodrich Sponge Products Division Shelton Rubber Latex Compounds and Dispersions augatuck Chemical Division United States Rubber Co (coating, impregnating and adhe-sive compounds) Naugatuck Rubber Mill Machinery
Farrel-Birmingham Company Inc Rubber-Molded Specialties
Canfield Co The H O Bridgeport
Seamless Rubber Company The New Haven Rubber Products—Mechanical
Auburn Manufacturing Company The (washers, gaskets, molded parts)
Canfield Co The H O Bridgeport
Seamless Rubber Company The New Haven Rubber-Reclaimed
k Chemical Division C United States Naugatuck Rubbers
Naugatuck Chemical Div U S Rubber Co
(special synthetic) Naugatuck (special synthesis)
Rubbish Burners
John P. Smith Co The 423-33 Chapel St
New Haven Anderson Oil Co Inc F E Portland Saddlery
The Smith-Worthington Saddlery Co Hartford The Smith-Worthington Safety Clothing
American Optical Company Safety Products
Putnam Division

Safety Fuses

Eusign-Bickford Co The (mining & detonating)
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Safety Gloves and Mittens American Optical Company Safety Division Products Putnam Safety Goggles cal Company Safety Products Putnam American Optical Safety Switches
Trumbull Components Department, General Electric Co General Saw Blades—Hack Capewell Mfg Co The Hartford Saw Blades—Hack & Band
Capewell Manufacturing Company Hartford Saws, Band, Metal Cutting
Atlantic Saw Mig Co
New Haven Scissors Acme Shear Company The Bridgeport Screens
Hartford Wire Works Co The (Windows, Doors and Porches)
Hartford Screw Caps Weimann Bros Mfg Co The (small for bottles) Screw Machine Accessories Barnaby Manufacturing and Tool Co Bridgeport Screw Machines H P Townsend Mfg Company The Screw Machne Products
Apex Tool Co Inc The
Blake & Johnson Co The
Consolidated Industries
Dependable Automatic Screw Cop
Eastern Machine Screw Corp The
Truman & Barclay Sta
Fairchild Screw Products Inc
Franklin Screw Machine Co The
(up to 1½"
Hartford Elmwood capacity)
Garthwait Mfg Co A E (up to and incl ½")
Waterbury Greist Mfg Co The (Up to 1½" capacity)
New Haven
Horberg Grinding Industries Inc (Heat treated Horberg Grinding Industries
and ground type only)
19 Staples Street
Humason Míg Co The
Kerrin Company
Lowe Míg Co The
National Automatic Products

Berlin
Berlin

Berlin Nelson's Screw Machine Products
New Britain Machine Company The
New Britain Olson Brothers Company (up to 34" capacity) Olson & Sons R P
Peck Spring Co The
Plume & Atwood Mig Co The
Scovill Manufacturing Company
United Screw Machine Co
Waterbury Machine Tools &
Waterbury Machine Tools &
(Brown & Sharpe and Davenport) Waterbury Screw Machine Tools
American Cam Company Inc (Circular Form American Cam Company Inc (Circular Form Tools Pratt & Whitney Div Niles-Bement-Fond Co (Reamers, Taps, Dies, Blades and Knurls) West Hartford Somma Tool Co (precision circular form tools) Waterbury

American Screw Company Willimantic Atlantic Screw Works (wood) Hartford Blake & Johnson Co The (machine and wood) Waterville Blake & Johnson Service Servic Screws)
Clark Brothers Bolt Co
Eagle Lock Co The
Holo-Krome Screw Corporation
Scovill Manufacturing Company
Superior Manufacturing Co The
Waterbury
Winsted
Waterbury
William
Waterbury
91
Waterbury
Mildale
West Hartford
Waterbury
91
Winsted

Allen Manufacturing Company The Hartford Waterbury Holo-Krome Screw Corp The West Hartford Sealing Tape Machines Better Packages Inc 6 Shelton

Service Entrance Equipment
Trumbull Components Department, General
Electric Co
Sewing Machines
Greist Mfg Co The (Sewing Machine attachments)
503 Blake St New Haven
Merrow Machine Co The (Industrial) Hartford
Singer Manufacturing Company The (industrial)
Bridgeport

J B Williams Co The Glastonbury Acme Shear Co The (household) Bridgeport Shells Wolcott Tool and Manufacturing Company Inc Waterbury Sheet Metal Products

American Brass Co The (brass and copper)

Waterbury

Merriam Mfg Co (security boxes, fitted tool
boxes, tackle boxes, displays)

Charles Parker Co (sheet metal fabricators)

Meriden

Meriden Plume & Atwood Mfg Co The Thomaston United Manufacturing Co Division of The W I, Maxson Corp Hamden

Shaving Soaps

Sheet Metal Stampings
American Brass Company The
American Buckle Co The
DocVal Tool & Mig Inc The
J H Sessions & Son
Patent Button Co The
Plume & Atwood Mig Co The Waterbury West Haven Naugatuck Bristol Waterbury Shipment Sealers Better Packages Inc Shelton

Showcase Lighting Equipment Wiremold Company The Hartford

H C Cook Co The (for card files)
32 Beaver St Ansonia

Signs
Berger Sign Co (neon electric-porcelain enamel-stainless steel)
Hartford

Silk Screen Printing
Sirocco Screenprints
New Haven Silk Screening on Metal

Merriam Míg Co (Displays and Specialties, to

Durham

Sintered Metal Products

Raybestos Division of Raybestos Manhattan Inc Sizing and Finishing Compounds
American Cyanamid Company Waterbury

G E Prentice Mig Co The
North & Judd Manufacturing Co
Patent Button Co The
Wew Britain
Waterbury

Slings
American Steel & Wire Div of U. S. Steel
New Haven

Smoke Stacks Bigelow Company The (steel) Norwalk Tank Co The New Haven South Norwalk

Soap
J B Williams Co The (industrial soaps, toilet soaps, shaving soaps)
Glastonbury

Special Machinery
Boesch Míg Co Inc
Black Rock Míg Company The
Farrel-Birmingham Company Inc
Federal Machine & Tool Co
Fenn Míg Co The
National Sheradizing & Machine Co
& stock shells for rubber industry)
Swan Tool & Machine Co The

Special Parts Fenn Mfg Co The Newington Greist Mfg Co The (small machines, especially precision stampings)

J H Sessions & Son

Security Parts

New Haven
Bristel

Spinnnings
Gray Manufacturing Company The

Spline Milling Machines
Townsend Mfg Co The H P Elmwood

Sponge Rubber
B F Goodrich Sponge Products Division Shelton Spray Painting Equipment and Supplies
a Manufacturing Co The Waterbury

Spring Colling Machines
Torrington Manufacturing Co The Torrington

Townsend Mfg Co The H P Elmwood

Spring Units
Owen Silent Spring Division American Chain & Cable Company Inc (Advt.)

Spring Washers	Storage Batteries	Thread
Barnes Co The Wallace Div Associated Spring Corp Bristol	R A E Storage Battery Mfg Co Glastonbury Straps, Leather	American Thread Co The Belding Heminway Corticelli Putna
Springs—Coil & Fint Barnes Co The Wallace Div Associated Spring	Auburn Manufacturing Company The (textile, industrial, skate, carriage) Middletown	Max Pollack & Co Inc Groton and Willimant Wm Jobl Manufacturing Co Myst
Corp Pristol Spring Manufacturing Co Plainville Foursome Manufacturing Co Bristol	Studio Couches Waterbury Mattress Co Waterbury	Pratt & Whitney Div Niles-Bement-Pond
Iumason Mfg Co The Forestville Newcomb Spring Corp The Southington	Super Refractories Mullite Refractories Company The Shelton	West Hartfo
lew England Spring Manufacturing Company Unionville	Surface Metal Raceway & Fittings	Pratt & Whitney Div Niles-Bement-Pond (West Hartfo
eck Spring Co The Plainville Springs-Flat	Wiremold Company The Hartford Surgical Dressings	Thread Rolling Machinery Hartford Special Machinery Co The Hartfo
Barnes Co The Wallace Div Associated Spring	Acme Cotton Products Co Inc East Killingly Seamless Rubber Company The New Haven	Threading Machines
ristol Spring Manufacturing Co Oursome Manufacturing Co Forestville	Surgical Rubber Goods Seamless Rubber Company The New Haven	Grant Mfg & Machine Co The (double and au matic) Bridgepo Timers, Interval
Springs-Furniture wen Silent Spring Division American Chain	Switches-Electric General Electric Company Bridgeport	A W Haydon Co The H C Thompson Clock Co The R W Cramer Company Inc The Waterbu Brist Centerbro
& Cable Company Inc Bridgeport Springs-Wire	Fenn Mig Co The Newington	Rhodes Inc M H Hartto
Barnes Co The Wallace Div Associated Spring	Hartford Special Machinery Co The Hartford Switchboards	A W Haydon Co The R W Cramer Company Inc The Centerbro
Bristol Spring Manufacturing Co Plainville	Distribution Assemblies Department, General Electric Co Plainville	Lux Clock Manufacturing Company Waterbu Rhodes Inc M H Hartfo
connecticut Spring Corporation The (compression, extension, torsion) Hartford	Switchboards Wire and Cables Rockbestos Products Corp (asbestos insulated)	Seth Thomas Clocks United States Time Corporation The
Foursome Manufacturing Co Bristol	New Haven Synthetic Resins	Waterbu Timing Devices & Time Switches
OR Templeman Co (coil and torsion) Plainville W Bernston Company (coil and torsion) Plainville	American Cyanamid Co (Textile Resins, Paper Resins) Waterbury	A W Haydon Co The Lux Clock Manufacturing Company Waterbu
Newcomb Spring Corp The Southington Springs, Wire & Flat	Tabulating Equipment-Manual Denominator Company Inc Woodbury	M H Rhodes Inc Hartfo Tinning Thinsheet Metals Co The (non-ferrous metals
Autoyre Company The Oakville Stamped Metal Products	Waterbury Tag Company The (Paper and	vilcox-Crittenden Div North & Judd Mfg Co
American Brass Company The Waterbury	Cloth) Waterbury	Middletov Tools
Hoggson & Pettis Mig Co The (steel)	Norwalk Tank Co The South Norwalk	Billings & Spencer Company (wrenches, sockets and shop tools) Hartfo
Parker Stamp Works Inc The (steel) Hartford	Rolock Inc (Alloy) Fairfield Storts Welding Company (steel and alloy) Meriden	Hoggson & Pettis Mfg Co The (rubber worker 141 Brewery St New Hav
Stampings C & H Mig Co Inc Watertown Watertown Watertown	Tape Russell Manufacturing Company The (woven	Vanderman Manufacturing Co The Williman
Doo Val Tool & Mfg Inc The Naugatuck Foursome Manufacturing Co Bristol	cotton and woven glass tape) Middletown Tapes—Industrial Pressure Sensitive	C & H Mfg Co Inc Waterton
Plume & Atwood Mfg Co The (small) Thomaston	Seamless Rubber Company The New Haven	Lambro Tool-Die & Mfg Co Metropolitan Tool & Die Moore Special Tool Co Bridgepo Hartio Bridgepo
Stampings-Small	Conn Telephone & Electric Corp Subsidiary of Great American Industries Inc Meriden	Swan Tool & Machine Co The Hartfe Tool, Dies, Jigs & Fixtures
Acme Shear Co The Bridgeport Barnes Co The Wallace Div Associated Spring Corp Bristol	Tape Recorder Magazines Conn Telephone & Electric Corp Subsidiary of	Riverside Mig Co Inc The New Hav
Bristol Spring Manufacturing Co Plainville Greist Manufacturing Co The New Haven	Great American Industries Inc Meriden Tap Extractors	Fredericks Tool Co J F West Hartfe
Humason Mfg Co The Forestville Stationery Specialties	Walton Company The West Hartford Taps	Boesch Mfg Co Inc Danbu
American Brass Company The Waterbury	Pratt & Whitney Div Niles-Bement-Pond Co West Hartford	Tools, Dies & Fixtures Greist Mfg Co The New Hav
Stanley Works The (cold rolled strip) New Britain	Brownell & Co Inc Moodus	Geo S Scott Mfg Co The Wallingfo
Steel Castings Farrel-Birmingham Company Inc Ansonia	Bristol Co The Waterbury	Gong Bell Co The N N Hill Brass Co The East Hamp
low alloy and stainless steel and Ductile	Telephone Answering & Recording Machines Conn Telephone & Electric Corp Subsidiary of Great American Industries Inc Meriden	Waterbury Companies Inc Waterbury Tramways
iron) Malleable Iron Fittings Co Branford	McNeal J D New Haven	American Steel & Wire Div of U S Steel New Ha
Nutmeg Crucible Steel Co Branford Steel Cold Rolled Spring	Testers—Insulation Wire & Cable Davis Electric Company Wallingford	Berkshire Transformer Corp The New Milf Dano Electric Company Wins
Barnes Co The Wallace Div Associated Spring Corp Bristol	Testers-Non-Destructive Sperry Products Inc Danbury	Metropolitan Body Company (International H
Steel—Cold Rolled Stainless Ulbrich Stainless Steels Wallingford Wallingford Steel Company Wallingford	Textile Machinery Merrow Machine Co The	Metropolitan Body Company (International H vester truck chassis and "Metro" hodies) Bridger
Steel-Cold Rolled Strip and Sheets American Steel & Wire Div of U S Steel	2814 Laurel St Hartford Textile Mill Supplies	George P Clark Co Windsor Lo
Detroit Steel Corporation New Haven	Ernst Bischoff Company Inc Ivoryton Textile Printing Gums	Excelsior Hardware Co The Stamf
Wallingford Steel Company Wallingford Steel Goods	Polymer Industries Inc Springdale Textile Processors	George P Clark Co Windsor Lo Trucks—Skid Platforms
Merriam Mfg Co (sheets products to order) Durham Steel-Hot Rolled Strip	American Dyeing Corporation (rayon, acetate, nylon, dacron, other synthetics) Rockville	Excelsior Hardware Co The (lift) Stamf
Northeastern Steel Corp Bridgeport Steel Rolling Rules	Bristol Co The (recording and automatic con-	Donahue Mfg Co Inc Waterto
Waterbury Lock & Specialty Co The Milford	Manning Maxwell & Moore Inc Stratford	H C Cook Co The (for collapsible tubes) 32 Beaver St Anse
Stanley Works The New Britain	Bridgeport Thermostat Company Inc (automa-	Weimann Bros Mfg Co The (for collaps tubes)
New Haven Electrotype Div Electrographic Corp New Haven	tic) Bridgeport Thin Gauge Metals Plume & Atwood Mfg Co The Thomaston	Scovill Mfg Co ("Uniflare") Waterb
Stop Clocks, Electric	Plume & Atwood Mfg Co The Thomaston Thinsheet Metals Co The (plain or tinned in rolls) Waterbury	Standard Machinery Co The (tubers for h rubber and plastic industries) My

IT'S CONNECTICUT N ADE

Tubes-Collapsible Metal Sheffield Tube Corp The New London	Washers (Continued) Clark Brothers Bolt Co Milldale	Wire Cloth
Tubing	Plume & Atwood Mfg Co The (brass & copper) Thomaston	Hartford Wire Works Co The Hartford C O Jeliff Mfg Co The (all metal, all meshes)
American Brass Co The (brass and copper) Waterbury Bridgeport Brass Company (brass and copper)	J H Rosenbeck Inc Torrington Saling Manufacturing Company (made to order)	Pequot Wire Cloth Co Inc Rolock Inc (Alloy) Southport Norwalk Fairfield
Bridgeport A O Manufacturing Co (finned) New Haven Scoville Manufacturing Company (Brass and Copper) Waterbury 91	Unionville Washers—Felt Chas W House & Sons Inc (Mills & Cutting	Smith Co The John P New Haven Wire Drawing Dies
Tubing-Flexible Metallic American Brass Co Metal Hose	Plant) Unionville Watches E Ingraham Co The Bristol	Waterbury Wire Die Co The Waterbury Wire Dipping Baskets Hartford Wire Works Co The Hartford
Branch Waterbury Tubing—Heat Exchanger American Brass Company The Waterbury	United States Time Corporation The Waterbury Water Heaters	John P Smith Co The 423-33 Chapel St New Haven
Scovill Manufecturing Company Waterbury 91 Tumbling Barrels Henderson Bros Co The Waterbury	Whitlock Manufacturing Co The (instantaneous & storage) Hartford	Autoyre Co The Oakville G E Prentice Mfg Co The Kensington
Tumbling Equipment & Supplies Fumbling Sales & Service Company Greenwich	Water Heaters—Electric Bauer & Company Inc Hartford Water Heaters—Gas or Kerosene	Master Engineering Company West Cheshire North & Judd Manufacturing Co New Britain Turner & Seymour Manufacturing Co The
Tumbling Service Tumbling Sales & Service Company, Esbec Tumbling Division Meriden	Holyoke Heater Corp of Conn Inc Hartford Waxes Harrison Company The A S (and other pro-	Verplex Company The Torrington Essex Wire Forms
Typewriters Royal Typewriter Co Ine Hartford Underwood Corporation Hartford	tective coatings) South Norwalk Waxes-Floor	Barnes Co The Wallace Div Associated Spring Corp Bristol Spring Manufacturing Co Plainville
Typewriters—Portable Royal Typewriter Company Inc Underwood Corporation Hartford	Fuller Brush Co The Hartford Wedges Saling Manufacturing Company (hammer &	Colonial Spring Corporation The Connecticut Spring Corporation The Foursome Manufacturing Co Humason Mfg Co The Forestville
Typewriter Ribbons and Supplies Royal Typewriter Comany Inc Hartford Underwood Corporation	welding Farrel-Birmingham Company Inc Ansonia	New England Spring Mfg Co Templeman Co D R Unionville Plainville
Hartford and Bridgeport Ultrasonic Processing Equipment General Ultrasonics Co The Hartford	G E Wheeler Company (Fabrication of Steel & Non-Ferrous Metals) New Haven Industrial Welding Company (Equipment Manu- facturers—Steel Fabricators) Hartford	Wire Goods American Buckle Co The (overall trimmings) West Haven Patent Button Co The Waterbury
Underclearer Rolls Sonoco Products Co (Climax-Lowell Div) Mystie	Welding-Lead Storts Welding Company (tanks and frabrica-	Scovill Manufacturing Company (To Order) Waterbury 91
Vacuum Bottles and Containers American Thermos Bottle Co Norwich Vacuum Cleaners	tion) Meriden Welding Rods American Brass Company The Waterbury Bristol Brass Co The (brass & bronze) Bristol	Wire Partitions Hartford Wire Works Co The John P Smith Co The 423-33 Chapel St New Haven
Electrolux Corporation Old Greenwich Spencer Turbine Co The Hartford Valves	Bristol Brass Co The (brass & bronze) Bristol Wheels—Industrial George P Clark Co Windsor Locks	Clairglow Mfg Company Portland
Norwalk Valve Company (sensitive check valves) South Norwalk Valve Discs	Wicks Anburn Manufacturing Company The (felt, asbestos) Middletown	Humason Mfg Co The Forestville Plume & Atwood Mfg Co The (to order) Thomaston
Colt's Manufacturing Company Valve—Automobile Tire Bridgeport Brass Company Bridgeport	Holyoke Heater Corp of Conn Inc Wiffle Ball Wiffle Ball Inc The New Haven	Wire Reels A H Nilson Mach Co The Wire Rings Bridgeport
Valves—Radiator Air Bridgeport Brass Company Valves—Relief & Control Beaton & Caldwell Mfg Co New Britain	Window & Door Guards Hartford Wire Works Co The Smith Co The John P Hartford New Haven	American Buckle Co The (pan handles and tinners' trimmings) Humason Mfg Co The Templeman Co D R American Buckle Co The (pan handles and West Haven Forestville Plainville
Valves—Safety & Relief Manning Maxwell & Moore Inc Stratford Vanity Boxes	Window Shades New England Shade & Blind Co Inc Durham	Wire Rope and Strand American Steel & Wire Div of U S Steel New Haven
Rridgeport Metal Goods Mfg Co Plume & Atwood Manufacturing Co Varnishes	Wiping Cloths Federal Textile Corporation New Haven	Wire Shapes Bridgeport Chain & Mig Co Bridgeport
Staminite Corp The Vegetable Peelers Colt's Manufacturing Company Hartford	Wire American Brass Company The Waterbury American Steel & Wire Div of U S Steel	Andrew B Hendryx Co The New Haven
Velvets American Velvet Co (owned and operated by A Wimpfheimer & Bro Inc) Stonington	Atlantic Wire Co The (steel) Branford Bartlett Hair Spring Wire Co The (hair spring)	Wooden Boxes Wallingford Planing Mill Co Inc Yalesville Wood Handles
Leiss Velvet Mfg Co Inc The Velvet Textile Corporation The (Velveteen) West Haven	North Haven Bridgeport Brass Company (brass and silicon bronze) Bridgeport	Salisbury Cutlery Handle Co The (for cutlery & small tools) Salisbury
Venetlan Blinds Findell Manufacturing Company Jennings Company The S Barry New Haven	Bristol Brass Corp The (brass & bronze) Bristol Driscoll Wire Co The (steel) Shelton Hudson Wire Co Winsted Div (insulated & enameled magnet) Winsted	Wood Scrapers Fletcher-Terry Co The Forestville
New England Shade & Blind Co Inc Durham Venetian Blind Tape Russell Manufacturing Company The (woven cotton and woven plastic) Middletown	P O Box 1030 Waterbury Plume & Atwood Mfg Co The (brass, bronze,	C H Dresser & Sons Inc (Mig all kinds of woodwork) Hartford
cotton and woven plastic) Middletown Ventilating Systems Colonial Blower Company Plainville Vertical Shapers	nickel silver) Thomaston Scovill Manufacturing Company (Brass, Bronze and Nickel Silver) Waterbury 91	Hartford Builders Finish Co Hartford Woven Felts-Wool
Pratt & Whitney Div Niles-Bement-Pond Co West Hartford Vibrators—Pneumatic	Wire and Cable General Electric Company (for residential, commercial and industrial applications)	Chas W House & Sons Inc (Mills & Cutting Plant) Yarns
Branford Co The (industrial) New Haven Vises Charles Parker Co The Meriden	Rockbestos Products Corporation (all asbestos, mining, shipboard and appliance applica-	ting and weaving yarns) Unionville Aldon Spinning Mills Corporation The (fine
Fenn Manufacturing Company The (Quick- Action Vises) Newington Vanderman Manufacturing Co The (Combina-	tions) New Haven Wire Arches & Trellises Hartford Wire Works Co The Hartford	woolen and specialty) Talcottville Ensign-Bickford Co The (jute-carpet) Simabury
tion Bench Pipe) Willimantic Washers American Felt Co (felt) Glenville Auburn Manufacturing Company The (all ma-	John P Smith Co The 423-33 Chapel St New Haven	Platt Bros & Co The (ribbon, strip and wire) P O Box 1030 Waterbury
	Wire Baskets	Zinc Castings



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Office Furniture—Factory Equipment 450 Front St. Phone JAckson 2-6221

Accounting Hints

(Continued from page 55)

instances where the pre-inventory tag was used, it was necessary during the shutdown period, for a qualified member of the department personnel to inspect all pre-weighed lots and judge within his ability to do so, that the lots had remained intact since weighing, and that the weights of the specific tags were appropriate. He then wrote up tickets in the Physical Inventory Book for this material and attached the usual copy of the inventory ticket to the special tag. It was further ruled that the recording of such items would be made in special books marked for this purpose.

Department foremen, the inventory supervisor and accounting personnel exercised sufficient vigilance over the procedure during the period of preweighing, to satisfy themselves that the work was properly and accurately

done.

It was agreed not to charge any preweighing time against the cost of taking the inventory, as it was felt that this work could be done as a "fill-in" job during breaks in production flow.

By the same token, the poundage actually weighed during the shutdown period was used as the inventory pounds to go along with the inventory

cost factor only.

When reporting poundage physically inventoried, we made a segregation between poundage pre-inventoried and poundage physically weighed during the inventory period. Additionally, the poundage actually inventoried during the shutdown was used as a divisor to obtain the poundage per man hour. In summarizing our physical inventories for accounting purposes, we, of course, combined the pre-inventoried items with that poundage actually weighed during the inventory to arrive at our total physical inventory for the period.

By following the foregoing procedure, we were able to curtail our usual inventory crews and thus it was gratifying to find that our resulting cost of taking the inventory was substantially reduced. There have been several arguments both in favor and against this procedure, but it is apparent that being satisfied with the results we achieved this year, together with the fact that such procedure has been accepted by both our outside and internal auditors, we plan to continue on a similar basis in future years.

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Reamers (all types)
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